

City of Appleton - Reid Golf Course
Revenues - May 31, 2022

	2021		2022	
Green Fees	2021 Y-T-D Rounds	Total Revenue	2022 Y-T-D Rounds	Total Revenue
Weekday-18 Holes	1,042	\$17,410.49	842	\$13,404.40
Weekday-9 Holes	3,173	\$47,754.29	2,648	\$40,514.07
Weekend - 18-Holes	743	\$20,140.43	664	\$16,332.25
Weekend - 9 Holes	1,125	\$18,485.62	761	\$12,299.71
Twilight Golf	768	\$8,682.37	528	\$5,927.47
Passholder Rounds	2,834		2,246	
Team Rounds	631		745	
Sub-Totals	10,316	\$112,473.20	8,434	\$88,477.90
Pass/Coupon/Discount Card Sales	2021 Y-T-D Sales	Total Revenues	2022 Y-T-D Sales	Total Revenues
Pass Sales	136	\$67,966.69	149	\$64,301.06
Corporate Pass Sales	10	\$24,881.50	11	\$31,279.60
Discount Cards	111	\$3,330.00	150	\$4,498.00
Cart Revenue	2021 Y-T-D Cart Sales	Total Revenues	2022 Y-T-D Cart Sales	Total Revenues
Cart Fee	3,348	\$36,091.96	4,220	\$36,334.51
Annual Cart Passes	20	\$10,317.54	22	\$11,360.19
Practice Range	2021 Y-T-D Sales	Total Revenues	2022 Y-T-D Sales	Total Revenues
Driving Range	1,353	\$9,195.66	1,224	\$6,329.80
Annual Range Pass	9	\$2,516.58	12	\$3,355.44
Golf Shop Merchandise	2021 Y-T-D Sales	Total Revenues	2022 Y-T-D Sales	Total Revenues
Balls/Assessoris/Apparel/Misc.	903	\$8,952.12	761	\$8,688.10
Gift Cards	66	\$3,089.00	66	\$3,468.00
Lessons**	136	\$6,470.00	148	\$6,905.00
Other Rentals***	197	\$1,256.28	183	\$1,306.18
Food and Beverage	2021 Y-T-D Sales	Total Revenues	2022 Y-T-D Sales	Total Revenues
Food	1,452	\$3,364.59	1,266	\$3,089.15
Beverage	2,065	\$4,628.30	1,760	\$4,159.47
Alcohol Sales	4,801	\$20,243.14	3,769	\$19,479.09
Catering/Banquet	20	\$56.80		\$0.00
Raincheck Redeemed		-\$115.00		-\$78.16
Total Revenue (All Categories)		\$314,718.36		\$292,953.33

*Misc. Promotional Rounds include Memorial Day & Mother's day free golf, Family Day, ValPak & Community Color Mailer specials, outing & tournament rounds

**Lessons include private, group and juniors

***Other rentals include additional revenue club rentals, pull carts & locker rentals

Reid Golf Course Budget May 31st Expense Report

Description	Budget	End of May Expenses	Available
Regular Salaries	\$189,517	(\$68,435)	\$121,082
Overtime	\$567	\$0	\$567
Part-Time	\$125,316	(\$17,688)	\$107,628
Fringes	\$85,369	(\$24,517)	\$60,852
Training/Conferences	\$750.00	(\$426)	\$324
Office Supplies	\$500.00	(\$7)	\$493
Memberships & Licenses	\$1,760.00	(\$1,466)	\$294
Building Maint./Janitorial	\$1,500.00	(\$289)	\$1,211
Food & Provisions	\$50.00	\$0	\$50
Landscape Supplies	\$36,900.00	(\$29,151)	\$7,749
Concession/Merchandise Supplies	\$60,400.00	(\$24,980)	\$35,420
Other Misc. Supplies	\$2,000.00	(\$2,715)	(\$715)
City Copy Charges	\$0.00	\$0	\$0
Outside Printing	\$4,000.00	(\$693)	\$3,307
Uniforms	\$500.00	\$0	\$500
Gas Purchases	\$14,000.00	(\$5,838)	\$8,162
Miscellaneous Equipment	\$43,000.00	(\$2,159)	\$40,841
Accounting/Audit Fees	\$2,160.00	\$0	\$2,160
Bank Service Fees	\$13,000.00	(\$2,481)	\$10,519
Consulting Services	\$500.00	\$0	\$500
Solid Waste/Recycling Pickup	\$2,405.00	(\$1,101)	\$1,304
Contractor Fees	\$1,000.00	\$0	\$1,000
Advertising	\$7,500.00	(\$2,991)	\$4,509
Electric	\$22,063.00	(\$5,791)	\$16,272
Gas	\$4,300.00	(\$3,869)	\$431
Water	\$2,100.00	(\$256)	\$1,844
Sewer	\$650.00	(\$80)	\$570
Stormwater	\$13,160.00	(\$3,330)	\$9,830
Telephone	\$3,900.00	(\$253)	\$3,647
Cellular Phones	\$1,000.00	(\$355)	\$645
Cable Services	\$2,150.00	(\$517)	\$1,633
Equip Repairs & Maint	\$5,000.00	(\$1,679)	\$3,321
Facilities Charges	\$33,357.00	(\$27,240)	\$6,117
Software Support	\$1,860.00	(\$189)	\$1,671
CEA Operations/Maint.	\$48,146.00	(\$24,463)	\$23,683
CEA Depreciation/Replace.	\$73,037.00	(\$25,733)	\$47,304
Grounds Repair & Maintenance	\$2,000.00	(\$11,214)	(\$9,214)
Insurance	\$6,213.00	(\$2,590)	\$3,623
Equipment Rent	\$33,500.00	(\$7,997)	\$25,503
Depreciation Expense	\$61,000.00	(\$27,270)	\$33,730
Interest Payments	\$6,300.00	(\$2,625)	\$3,675
Transfer Out - General Fund	\$17,900.00	(\$7,458)	\$10,442
Expense Total	\$930,150.00	(\$337,846)	\$592,304