

City of Appleton - Reid Golf Course
2016 Revenues - October 31, 2016

	2015		2016	
	2015 Y-T-D <u>Rounds</u>	Total <u>Revenue</u>	2016 Y-T-D <u>Rounds</u>	Total <u>Revenue</u>
<u>Green Fees</u>				
Weekday-18 Holes	1,763	\$37,791.54	1,949	\$37,860.36
Weekday-9 Holes	10,476	\$155,120.40	11,055	\$160,266.46
Weekend - 18-Holes	1,297	\$38,115.64	1,115	\$32,724.04
Weekend - 9 Holes	2,389	\$44,069.08	1,933	\$34,954.48
Twilight Golf	4,213	\$37,537.40	4,456	\$44,629.20
Passholder Rounds	6,210		7,084	
Promo Rounds				
Coupon Rounds	465		781	\$1,740.00
Outing/Tournament Rounds			264	\$10,963.41
Other	4,926	\$106,669.61	3,778	\$85,682.36
Memorial Day/Mother's Day Free Golf Promo	9			
High School Rounds	224		554	
Sub-Totals	31,972	\$419,303.67	32,969	\$408,820.31

	2015 Y-T-D <u>Sales</u>	Total <u>Revenues</u>	2016 Y-T-D <u>Sales</u>	Total <u>Revenues</u>
<u>Pass/Coupon/Discount Card Sales</u>				
Pass Sales	109	\$57,830.00	118	\$52,130.00
Corporate Pass Sales	3	\$7,375.00	4	\$9,875.00
Coupon Sales	74	\$6,490.00	57	\$5,304.90
Discount Cards	88	\$2,640.00	90	\$2,700.00
	2015 Y-T-D <u>Cart Sales</u>	Total <u>Revenues</u>	2016 Y-T-D <u>Cart Sales</u>	Total <u>Revenues</u>
<u>Cart Revenue</u>				
Cart Fee	9,858	\$92,718.00	10,694	\$105,436.26
Annual Cart Passes	17	\$8,505.00	20	\$11,210.00
	2015 Y-T-D <u>Sales</u>	Total <u>Revenues</u>	2016 Y-T-D <u>Sales</u>	Total <u>Revenues</u>
<u>Practice Range</u>				
Driving Range	2,879	\$17,760.00	3,765	\$22,911.09
Annual Range Pass	115	\$2,412.50	14	\$3,562.50
	2015 Y-T-D <u>Sales</u>	Total <u>Revenues</u>	2016 Y-T-D <u>Sales</u>	Total <u>Revenues</u>
<u>Golf Shop Merchandise</u>				
Balls/Assessorries/Apparel/Misc.		\$15,367.52		\$18,178.66
Gift Cards	159	\$7,289.80	202	\$8,794.00
Other Rentals	1,030	\$4,459.00	752	\$5,482.55
	2015 Y-T-D <u>Sales</u>	Total <u>Revenues</u>	2016 Y-T-D <u>Sales</u>	Total <u>Revenues</u>
<u>Food and Beverage</u>				
Food		\$17,144.03		\$18,459.92
Beverage		\$21,901.37		\$21,820.23
Alcohol Sales		\$63,929.31		\$72,140.23

Total Revenue (All Categories)		\$758,009.29		\$766,825.65
Note: Other rentals include additional revenue club rentals, pull carts & locker rentals.				

Reid Golf Course Budget October 31st Expense Report

Description	Budget	End of October Expenses	Available
Regular Salaries	\$154,077	(\$97,600)	\$56,477
Labor Pool Allocations		(\$29,837)	(\$29,837)
Overtime	\$500	(\$131)	\$369
Part-Time	\$122,149	(\$116,555)	\$5,594
Other Compensation		\$2,949	\$2,949
Vacation Pay		(\$7,499)	(\$7,499)
Fringes	\$65,440	(\$66,100)	(\$660)
Unemployment Compensation		(\$3,336)	(\$3,336)
Training and Conferences	\$1,000	(\$300)	\$700
Office Supplies	\$750	(\$466)	\$284
Memberships & Licenses	\$1,076	(\$1,040)	\$36
Food & Provisions	\$250	\$0	\$250
Printing & Reproduction	\$2,500	(\$1,813)	\$687
Clothing	\$1,000	(\$527)	\$473
Accounting/Audit	\$2,700	(\$2,599)	\$101
Bank Services	\$8,000	(\$9,319)	(\$1,319)
Consulting Services	\$5,500	(\$2,290)	\$3,210
Advertising	\$12,000	(\$8,800)	\$3,200
Insurance	\$6,073	(\$5,650)	\$423
Rent	\$27,191	(\$22,473)	\$4,718
Depreciation Expense	\$67,000	(\$56,420)	\$10,580
Facilities Charges	\$32,466	(\$14,374)	\$18,092
CEA Equipment Rental	\$81,247	(\$73,570)	\$7,667
Interest Payments	\$13,920	(\$11,600)	\$2,320
Trans Out			
General Fund	\$17,900	(\$14,917)	\$2,983
Internal Services	\$3,200	(\$3,200)	\$0
Bldg Maintenance/Janitorial	\$5,000	(\$866)	\$4,134
Landscape Supplies	\$36,000	(\$33,737)	\$2,263
Concession Supplies	\$58,500	(\$61,828)	(\$3,328)
Miscellaneous Supplies	\$3,000	(\$1,940)	\$1,060
Gas Purchases	\$13,600	(\$13,200)	\$400
Miscellaneous Equipment	\$5,000	(\$5,826)	(\$826) **
Collection Services	\$1,000	(\$798)	\$202
Contractor Fees	\$2,000	(\$2,034)	(\$34)
Equipment Repair & Maintenance	\$5,000	(\$3,270)	\$1,730
Other Interfund Charges	\$3,000	\$0	\$3,000
Electric	\$22,233	(\$17,671)	\$4,562
Gas	\$7,350	(\$3,026)	\$4,324
Water	\$2,023	(\$1,662)	\$361
Waste Disposal/Collection	\$1,825	(\$1,082)	\$743
Stormwater	\$12,120	(\$8,700)	\$3,420
Telephone	\$2,031	(\$2,332)	(\$301)
Cellular Telephone	\$620	(\$610)	\$10
	\$806,241	(\$706,049)	\$100,192

Bench donation is taken out of line item, budget number has not been adjusted to reflect donation amount