CITY OF APPLETON 2024 BUDGET FINANCE DEPARTMENT Finance Director: Jeri A. Ohman, CPA Deputy Finance Director: Katie M. Demeny, MPA

MISSION STATEMENT

For the benefit of all City departments, the Common Council, and the Mayor, in order to assist them in meeting program delivery objectives, assuring compliance with government policies, and safeguarding the assets of the City, we will provide financial management, billing, and collection services.

DISCUSSION OF SIGNIFICANT 2023 EVENTS

Completed conversion of the property tax collection process from the legacy system to the ERP system

Completed the 2022 annual audit, with an unqualified opinion

Completed TIF #6 audit, as a requirement of closure process

Completed the issuance of \$20 million of G.O. notes

Completed implementation of GASB 87 - Lease Accounting

Worked with IT Department in testing ERP processes from physical servers to SaaS environment and upgraded version

Completed implementation of Remote Deposit Capture through City's bank for check deposits

Assisted the Community and Economic Development Department with the creation of the TIF #13 project plan

Completed required quarterly reports for COVID-19 and ARPA grants

Worked with Facilities to sign a vendor management inventory contract, with the goal to implement Citywide

Began implementation process for the Enterprise Utility Billing module of the ERP sytem

Major objectives for the remainder of 2023:

Continue to train staff members in new positions within the department

Complete review of and updates to Procurement and Purchase Card policies

Complete the 2024 Budget

Complete the creation of TIF #13

Implement GASB 96 for Subscription-based Information Technology Arrangements

Continue to oversee and account for COVID-19 mitigation and other economic assistance grants received

MAJOR 2024 OBJECTIVES

Provide knowledgeable, courteous customer service to all individuals who contact the department with questions and/or concerns. Continue to coordinate changes to the customer service area on the first floor, ensuring adequate training and staff involvement. Proactively offer solutions to challenges that arise, keeping customer service the primary focus

Maintain a sound bond rating in the financial community, assuring taxpayers that the City is well-managed by using prudent financial management practices and maintaining a sound fiscal condition

Continue development of electronic payment options for City services in conjunction with new ERP system

Train staff and continue to focus on technology improvements that will allow the department to meet the demands of a growing city as efficiently as possible

Promote a department working environment conducive to employee productivity, growth and retention

Provide opportunities for staff to cross-train in various positions in the department

Continue to work with the Community Development Specialist to ensure compliance with grant covenants and single audit requirements

Complete implementation of ERP system utility billing and customer self-service modules

Begin implementation of the Enterprise Asset Management (EAM) module in the ERP system

Continue to work with outside departments on the ERP system and implement efficiency measures to streamline various accounting functions throughout the City

Continue work on subscription-based information technology arrangements, within the City, in order to be in compliance with new accounting standards that go into effect for the 2023 audit

Continue to track expenditures related to the City's ARPA allocation and ensure expenditures are in compliance with regulatory guidelines and required reporting is completed timely

DEPARTMENT BUDGET SUMMARY											
		Act			%						
Unit Title		2021		2022	Add	opted 2023	Am	ended 2023		2024	Change *
Program Revenues		\$ 4,287	\$	4,619	\$	4,000	\$	4,000	\$	4,000	0.00%
Program Expenses											
11510 Administration		171,371		165,171		150,215		150,215		151,865	1.10%
11520 Customer Service		92,302		101,459		104,023		104,023		108,018	3.84%
11530 Support Services		657,521		663,789		707,941		707,941		710,192	0.32%
TOTAL	(\$ 921,194	\$	930,419	\$	962,179	\$	962,179	\$	970,075	0.82%
Expenses Comprised Of:											
Personnel		801,221		821,540		843,040		843,040		850,485	0.88%
Administrative Expense		7,972		11,519		12,220		12,220		12,220	0.00%
Supplies & Materials		30,851		28,781		29,460		29,460		29,960	
Purchased Services		81,150		68,579		77,459		77,459		77,410	-0.06%
Full Time Equivalent Staff	:										
Personnel allocated to progr	rams	8.20		8.20	•	8.20		8.20		9.20	

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Administration Business Unit 11510

PROGRAM MISSION

We will provide training and supervision to the Finance Department in order to provide for the overall direction, coordination and support of the activities of Finance staff.

PROGRAM NARRATIVE

Link to City Strategic Plan:

Implements Key Strategies # 3: "Recognize and grow everyone's talents" and # 4: "Continually assess trends affecting the community and proactively respond".

Objectives:

Provide cost-effective administrative management to support the activities of the Finance Department

Provide education and training opportunities for our employees to promote personal and professional growth and development

Initiate systematic changes by examining existing procedures and technological needs

Provide support to department staff and ensure staff performance is evaluated accurately and fairly

Major changes in Revenue, Expenditures, or Programs:

No major changes

Administration Business Unit 11510

PROGRAM BUDGET SUMMARY

Description		Actual					Budget					
			2021		2022		Adopted 2023		nended 2023	2024		
Reve	enues											
480100	General Charges for Service	\$	4,090	\$	4,270	\$	4,000	\$	4,000	\$	4,000	
501000	Miscellaneous Revenue		¹ 15		· -		· -	·	, <u> </u>		, -	
508500	Cash Short or Over		182		349		-		-		-	
Tota	I Revenue	\$	4,287	\$	4,619	\$	4,000	\$	4,000	\$	4,000	
Expe	enditures											
610100	Regular Salaries	\$	125,554	\$	124,801	\$	113,080	\$	113,080	\$	114,168	
615000	Fringes		34,128		27,697		24,835		24,835		25,397	
620100	Training/Conferences		1,351		4,630		5,500		5,500		5,500	
620400	Tuition Fees		203		-		-		-		-	
620600	Parking Permits		498		1,295		480		480		480	
630100	Office Supplies		4,222		2,196		2,000		2,000		2,000	
630300	Memberships & Licenses		2,245		1,805		2,000		2,000		2,000	
630400	Postage/Freight		(94)		-		-		-		-	
630500	Awards & Recognition		239		24		210		210		210	
632001	City Copy Charges		101		42		100		100		100	
632002	Outside Printing		446		562		500		500		500	
641200	Advertising		1,223		830		250		250		250	
641307	Telephone		1,255		1,289		1,260		1,260		1,260	
Tota	I Expense	\$	171,371	\$	165,171	\$	150,215	\$	150,215	\$	151,865	

DETAILED SUMMARY OF 2024 PROPOSED EXPENDITURES > \$15,000

None

Customer Service Business Unit 11520

PROGRAM MISSION

For the benefit of all City departments and various other government entities, in order to collect all revenues authorized by policy in support of program delivery objectives, we will provide centralized billing, collection, and information services.

PROGRAM NARRATIVE

Link to City Strategic Plan:

Implements Key Strategies # 2: "Encourage active community participation and involvement" and # 4: "Continually assess trends affecting the community and proactively respond".

Objectives:

Provide an efficient, centralized collection location for convenient payment of all City-generated billings via mail, drive-through, night deposit, or walk-ins

Improve cash receipting speed and accuracy with formalized procedures and improved systems

Continue the expansion of debit, credit card, and internet payment options when financially feasible

Provide a favorable impression of the City by maintaining a working knowledge of all City departments and keeping the internal general information guide updated in order to direct and inform customers

Provide professional and courteous service

Maintain parking ticket records and issue State suspension notices to ensure collection of outstanding amounts

Major changes in Revenue, Expenditures, or Programs:

No major changes

Customer Service Business Unit 11520

PROGRAM BUDGET SUMMARY

		Actual			Budget						
Description		2021			2022	Adopted 2023		Amended 2023			2024
Expe	enditures										
610100 [°]	Regular Salaries	\$	46,803	\$	48,556	\$	51,058	\$	51,058	\$	51,333
610500	Overtime Wages		2,303		219		900		900		902
615000	Fringes		20,776		29,056		28,165		28,165		31,383
620600	Parking Permits		1,680		2,100		2,400		2,400		2,400
630400	Postage/Freight		16,240		17,302		17,000		17,000		17,500
632001	City Copy Charges		4,450		4,076		4,500		4,500		4,500
632700	Miscellaneous Equipment		_		130		-		-		-
643100	Interpreter Services		50		20		-		-		-
Tota	ll Expense	\$	92,302	\$	101,459	\$	104,023	\$	104,023	\$	108,018

DETAILED SUMMARY OF 2024 PROPOSED EXPENDITURES > \$15,000

Postage/Freight

Annual tax bill mailing \$

\$ 17,500 \$ 17,500

Support Services Business Unit 11530

PROGRAM MISSION

We will provide financial services and support to all City departments in order to assist them in meeting program delivery objectives, assuring compliance with government policies, and safeguarding the assets of the City.

PROGRAM NARRATIVE

Link to City Strategic Plan:

Implements Key Strategies # 1: "Responsibly deliver excellent services" and # 4: "Continually assess trends affecting the community and proactively respond".

Objectives:

Serve as the collection point for all payroll data, process the City's payroll, and complete related reports

Produce timely payments to employees and vendors to maintain a high level of credibility

Continue to expand the use of credit card payments to suppliers in order to maximize annual rebates and streamline the vendor payment process

Account for real and personal property taxes in a timely and efficient manner

Provide administration of the City's accounts receivable and collection functions (NSF, collection agency, special assessments)

Provide accurate service invoices for the City and produce reminder notices for delinquent accounts

Provide financial reporting and coordinate the annual City audit

Actively identify and pursue local and regional cooperative purchasing opportunities

Provide departmental assistance in evaluating the financial implications of projects

Major changes in Revenue, Expenditures, or Programs:

No major changes

Support Services Business Unit 11530

PROGRAM BUDGET SUMMARY

		Actual					Budget						
Description	Description		2021		2022		Adopted 2023		Amended 2023		2024		
Rev	enues												
503000	Damage to City Property	\$	547	\$	_	\$	_	\$	_	\$	_		
Tota	I Revenue	\$	547	\$	-	\$	-	\$	-	\$	<u>-</u>		
Expe	enditures												
610100	Regular Salaries	\$	409,882	\$	425,274	\$	437,880	\$	437,880	\$	435,510		
610500	Overtime Wages		13,551		8,967		6,373		6,373		6,421		
615000	Fringes		148,224		156,970		180,749		180,749		185,371		
620600	Parking Permits		4,240		3,494		3,840		3,840		3,840		
631603	Other Misc. Supplies		151		164		150		150		150		
632002	Outside Printing		2,851		2,480		3,000		3,000		3,000		
640100	Accounting/Audit Fees		22,259		6,206		19,000		19,000		19,000		
640300	Bank Service Fees		53,597		57,090		54,000		54,000		54,000		
641200	Advertising		748		1,078		800		800		800		
641800	Equipment Repairs & Maint.		2,018		2,066		2,149		2,149		2,100		
Tota	ll Expense	\$	657,521	\$	663,789	\$	707,941	\$	707,941	\$	710,192		

DETAILED SUMMARY OF 2024 PROPOSED EXPENDITURES > \$15,000

Accoun	tina/Au	dit E	200
Accoun	ung/Au	ail L	ees

Annual financial audit \$ 19,000 \$ 19,000

Bank Services

 Banking fees
 \$ 15,000

 Investment fees
 39,000

 \$ 54,000

	2021 ACTUAL	2022 ACTUAL	2023 YTD ACTUAL	2023 ORIG BUD	2023 REVISED BUD	2024 BUDGET
Program Revenues						
480100 General Charges for Service	4,090	4,270	680	4,000	4,000	4,000
501000 Miscellaneous Revenue	15		1,003		-	-
503000 Damage to City Property	547	-	-	_	_	_
508500 Cash Short or Over	182	349	(702)	-	-	=
TOTAL PROGRAM REVENUES	4,834	4,619	981	4,000	4,000	4,000
Personnel						
610100 Regular Salaries	526,144	525,428	145,423	602,018	602,018	601,011
610500 Overtime Wages	15,854	9,186	3,674	7,273	7,273	7,323
611400 Sick Pay	20	61	=	-	-	=
611500 Vacation Pay	56,077	73,142	10,401	-	-	-
615000 Fringes	203,126	213,723	61,064	233,749	233,749	242,151
TOTAL PERSONNEL	801,221	821,540	220,562	843,040	843,040	850,485
Training~Travel						
620100 Training/Conferences	1,351	4,630	960	5,500	5,500	5,500
620400 Tuition Fees	203	-	-	-	-	-
620600 Parking Permits	6,418	6,889	7,200	6,720	6,720	6,720
TOTAL TRAINING / TRAVEL	7,972	11,519	8,160	12,220	12,220	12,220
Supplies						
630100 Office Supplies	4,222	2,196	262	2,000	2,000	2,000
630300 Memberships & Licenses	2,245	1,805	295	2,000	2,000	2,000
630400 Postage/Freight	16,146	17,302	715	17,000	17,000	17,500
630500 Awards & Recognition	239	24	246	210	210	210
631603 Other Misc. Supplies	151	164	=	150	150	150
632001 City Copy Charges	4,551	4,118	980	4,600	4,600	4,600
632002 Outside Printing	3,297	3,042	1,280	3,500	3,500	3,500
632700 Miscellaneous Equipment		130				
TOTAL SUPPLIES	30,851	28,781	3,778	29,460	29,460	29,960
Purchased Services						
640100 Accounting/Audit Fees	22,259	6,206	42,693	19,000	19,000	19,000
640300 Bank Service Fees	53,597	57,090	2,965	54,000	54,000	54,000
641200 Advertising	1,971	1,908	251	1,050	1,050	1,050
641307 Telephone	1,255	1,289	313	1,260	1,260	1,260
641800 Equipment Repairs & Maint.	2,018	2,066	276	2,149	2,149	2,100
643100 Interpreter Services	50	20	-	-	-	-
659900 Other Contracts/Obligation	- 04.450		11,846	77.450	77.450	
TOTAL PURCHASED SVCS	81,150	68,579	58,344	77,459	77,459	77,410
TOTAL EXPENSE	921,194	930,419	290,844	962,179	962,179	970,075