# **CITY OF APPLETON 2026 BUDGET** FINANCE DEPARTMENT Finance Director: Jeri A. Ohman, CPA **Deputy Finance Director: Amanda R. Toney**

#### MISSION STATEMENT

For the benefit of all City departments, the Common Council, and the Mayor, in order to assist them in meeting program delivery objectives, assuring compliance with government policies, and safeguarding the assets of the City, we will provide financial management, billing, and collection services.

#### **DISCUSSION OF SIGNIFICANT 2025 EVENTS**

Completed the 2024 annual audit, with an unqualified opinion.

Completed the issuance of \$10.8 million of G.O. notes, \$4.7 million of Wastewater revenue bonds, \$8.9 million of Water refunding and revenue bonds, and \$8.8 million of Stormwater refunding bonds.

Completed required quarterly reports for COVID-19 and ARPA grants.

Completed the implementation process for the Enterprise Asset Management (EAM) and Utility Billing modules of the ERP system.

## Major objectives for the remainder of 2025:

Complete the 2026 Budget and property tax billing process.

Complete the implementation process for the Capital Asset module in the ERP system.

Continue to oversee and account for ARPA and other economic assistance grants received.

Complete review of and updates to Procurement and Purchase Card policies.

## **MAJOR 2026 OBJECTIVES**

Provide knowledgeable, courteous customer service to all individuals who contact the department with questions and/or concerns. Continue to coordinate changes to the customer service area on the first floor, ensuring adequate training and staff involvement. Proactively offer solutions to challenges that arise, keeping customer service the primary focus.

Maintain a sound bond rating in the financial community, assuring taxpayers that the City is well-managed by using prudent financial management practices and maintaining a sound fiscal condition.

Continue development of electronic payment options for City services in conjunction with new ERP system.

Train staff and continue to focus on technology improvements that will allow the department to meet the demands of a growing city as efficiently as possible.

Promote a department working environment conducive to employee productivity, growth and retention.

Provide opportunities for staff to cross-train in various positions in the department.

Continue to work with the Community Development Specialist to ensure compliance with grant covenants and single audit requirements.

Continue to work with outside departments on the ERP system and implement efficiency measures to streamline various accounting functions throughout the City.

Continue to track expenditures related to the City's ARPA allocation and ensure expenditures are in compliance with regulatory guidelines and required reporting is completed timely.

DEPARTMENT BUDGET SUMMARY										
	Act	ual		%						
Unit Title	2023	2024	Adopted 2025	Amended 2025	2026	Change *				
Program Revenues	\$ 4,468	\$ 5,527	\$ 4,000	\$ 4,000	\$ 4,000	0.00%				
Program Expenses										
11510 Administration	151,532	156,122	156,176	156,176	159,947	2.41%				
11520 Customer Service	104,283	101,018	107,745	107,745	115,207					
11530 Support Services	689,708	707,564	730,670	730,670	802,557	9.84%				
TOTAL	\$ 945,523	\$ 964,704	\$ 994,591	\$ 994,591	\$ 1,077,711	8.36%				
Expenses Comprised Of:										
Personnel	813,976	853,463	867,306	867,306	945,886	9.06%				
Administrative Expense	13,310	12,231	12,700	12,700	14,050	10.63%				
Supplies & Materials	31,966	28,843	30,960	30,960	33,875	9.42%				
Purchased Services	86,271	70,167	83,625	83,625	83,900	0.33%				
Full Time Equivalent Staff:										
Personnel allocated to programs	9.20	9.20	9.20	9.20	9.20					

Administration Business Unit 11510

## PROGRAM MISSION

We will provide training and supervision to the Finance Department in order to provide for the overall direction, coordination and support of the activities of Finance staff.

#### **PROGRAM NARRATIVE**

#### Link to City Strategic Plan:

Implements Key Strategies #3: "Recognize and grow everyone's talents" and #4: "Continually assess trends affecting the community and proactively respond".

## Objectives:

Provide cost-effective administrative management to support the activities of the Finance Department.

Provide education and training opportunities for our employees to promote personal and professional growth and development.

Initiate systematic changes by examining existing procedures and technological needs.

Provide support to department staff and ensure staff performance is evaluated accurately and fairly.

# Major changes in Revenue, Expenditures, or Programs:

No major changes.

Administration Business Unit 11510

# PROGRAM BUDGET SUMMARY

		Actual			Budget						
Description	on		2023		2024	Ad	opted 2025	An	nended 2025		2026
Rev	enues										
480100	General Charges for Service	\$	4,006	\$	5,312	\$	4,000	\$	4,000	\$	4,000
501000	Miscellaneous Revenue		1,003		-		-		-		-
508500	Cash Short or Over		(541)		215		_		-		-
Tota	l Revenue	\$	4,468	\$	5,527	\$	4,000	\$	4,000	\$	4,000
Expe	enditures										
610100 <sup>°</sup>	Regular Salaries	\$	114,167	\$	116,994	\$	117,593	\$	117,593	\$	119,363
615000	Fringes		25,364		26,613		26,268		26,268		26,829
620100	Training/Conferences		5,810		5,031		5,500		5,500		5,500
620400	Tuition Fees		-		-		-		-		1,350
620600	Parking Permits		480		480		480		480		480
630100	Office Supplies		1,511		761		2,000		2,000		2,000
630300	Memberships & Licenses		1,753		1,889		2,000		2,000		2,000
630500	Awards & Recognition		453		242		210		210		225
632001	City Copy Charges		-		-		100		100		100
632002	Outside Printing		434		1,677		500		500		500
640300	Bank Service Fees		-		3		-		-		-
641200	Advertising		288		1,112		250		250		250
641307	Telephone		1,272		1,320		1,275		1,275		1,350
Tota	l Expense	\$	151,532	\$	156,122	\$	156,176	\$	156,176	\$	159,947

# DETAILED SUMMARY OF 2026 PROPOSED EXPENDITURES > \$15,000

<u>None</u>

Customer Service Business Unit 11520

#### PROGRAM MISSION

For the benefit of all City departments and various other government entities, in order to collect all revenues authorized by policy in support of program delivery objectives, we will provide centralized billing, collection, and information services.

#### **PROGRAM NARRATIVE**

## Link to City Strategic Plan:

Implements Key Strategies #2: "Encourage active community participation and involvement" and #4: "Continually assess trends affecting the community and proactively respond".

## Objectives:

Provide an efficient, centralized collection location for convenient payment of all City-generated billings via mail, drive-through, night deposit, or walk-ins.

Improve cash receipting speed and accuracy with formalized procedures and improved systems.

Continue the expansion of debit, credit card, and internet payment options when financially feasible.

Provide a favorable impression of the City by maintaining a working knowledge of all City departments and keeping the internal general information guide updated in order to direct and inform customers.

Provide professional and courteous service.

#### Major changes in Revenue, Expenditures, or Programs:

The increase in Postage/Freight is to account for the USPS rate increase in 2025 and potential increase in 2026.

**Customer Service** 

**Business Unit 11520** 

# **PROGRAM BUDGET SUMMARY**

		 Actual			Budget						
Description	on	 2023		2024	Add	opted 2025	Am	ended 2025		2026	
Expe	enditures										
610100	Regular Salaries	\$ 50,059	\$	47,923	\$	52,875	\$	52,875	\$	55,580	
610500	Overtime Wages	487		2,191		930		930		1,001	
615000	Fringes	29,594		28,028		28,540		28,540		30,326	
620600	Parking Permits	2,700		2,400		2,400		2,400		2,400	
630400	Postage/Freight	18,122		18,419		18,500		18,500		21,400	
632001	City Copy Charges	3,298		1,733		4,500		4,500		4,500	
643100	Interpreter Services	23		324		-		-		· -	
Tota	l Expense	\$ 104,283	\$	101,018	\$	107,745	\$	107,745	\$	115,207	

# DETAILED SUMMARY OF 2026 PROPOSED EXPENDITURES > \$15,000

Postage/Freight
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Annual tax bill mailing

\$ 21,400 \$ 21,400

Support Services

**Business Unit 11530** 

#### **PROGRAM MISSION**

We will provide financial services and support to all City departments in order to assist them in meeting program delivery objectives, assuring compliance with government policies, and safeguarding the assets of the City.

#### PROGRAM NARRATIVE

### Link to City Strategic Plan:

Implements Key Strategies #1: "Responsibly deliver excellent services" and #4: "Continually assess trends affecting the community and proactively respond".

#### Objectives:

Serve as the collection point for all payroll data, process the City's payroll, and complete related reports.

Produce timely payments to employees and vendors to maintain a high level of credibility.

Continue to expand the use of credit card payments to suppliers in order to maximize annual rebates and streamline the vendor payment process.

Account for real property taxes in a timely and efficient manner.

Provide administration of the City's accounts receivable and collection functions (NSF, collection agency, special assessments etc.).

Provide accurate service invoices for the City and produce reminder notices for delinquent accounts.

Provide financial reporting and coordinate the annual City audit.

Compile, review and produce the annual City budget.

Actively identify and pursue local and regional cooperative purchasing opportunities.

Provide departmental assistance in evaluating the financial implications of projects.

### Major changes in Revenue, Expenditures, or Programs:

No major changes.

Support Services

**Business Unit 11530** 

# **PROGRAM BUDGET SUMMARY**

		Actual			Budget						
Description	on		2023		2024	Ad	opted 2025	Ame	ended 2025		2026
Expe	enditures										
610100	Regular Salaries	\$	421,099	\$	430,059	\$	450,395	\$	450,395	\$	481,733
610500	Overtime Wages		8,115		9,373		6,611		6,611		6,893
615000	Fringes		165,091		192,283		184,094		184,094		224,161
620600	Parking Permits		4,320		4,320		4,320		4,320		4,320
631603	Other Misc. Supplies		207		368		150		150		150
632002	Outside Printing		6,188		3,753		3,000		3,000		3,000
640100	Accounting/Audit Fees		15,201		15,315		19,000		19,000		19,200
640300	Bank Service Fees		54,252		49,983		60,000		60,000		60,000
641200	Advertising		998		539		1,000		1,000		1,000
641800	Equipment Repairs & Maint.		2,391		498		2,100		2,100		2,100
659900	Other Contracts/Obligation		11,846		1,073		-		-		_
Tota	l Expense	\$	689,708	\$	707,564	\$	730,670	\$	730,670	\$	802,557

# **DETAILED SUMMARY OF 2026 PROPOSED EXPENDITURES > \$15,000**

<u>Accounting</u>	g/Audit	Fees
Annual	financia	امييما

19,200 19,200 Annual financial audit

**Bank Services** 

Banking fees \$ 17,000 Investment fees 43,000 60,000

	2023 ACTUAL	2024 ACTUAL	2025 YTD ACTUAL	2025 ORIG BUD	2025 REVISED BUD	2026 BUDGET
Program Revenues	4 000	5.040	4.040	4 000	4.000	4.000
480100 General Charges for Service	4,006	5,312	1,040	4,000	4,000	4,000
501000 Miscellaneous Revenue 508500 Cash Short or Over	1,003	216	309	-	-	-
	(541)				- 4 000	4.000
TOTAL PROGRAM REVENUES	4,468	5,528	1,349	4,000	4,000	4,000
Personnel						
610100 Regular Salaries	536,578	543,803	155,486	620,863	620,863	656.676
610500 Overtime Wages	8,602	11,565	3,438	7,541	7,541	7,894
611500 Vacation Pay	48.747	51,172	8.649			-
615000 Fringes	220,049	246,923	63,152	238,902	238,902	281,316
TOTAL PERSONNEL	813,976	853,463	230,725	867,306	867,306	945,886
Training~Travel						
620100 Training/Conferences	5,810	5,031	692	5,500	5,500	5,500
620400 Tuition Fees	-	-	-	-	=	1,350
620600 Parking Permits	7,500	7,200	7,200	7,200	7,200	7,200
TOTAL TRAINING / TRAVEL	13,310	12,231	7,892	12,700	12,700	14,050
Supplies						
630100 Office Supplies	1,511	761	163	2,000	2,000	2,000
630300 Memberships & Licenses	1,753	1,889	494	2,000	2,000	2,000
630400 Postage/Freight	18.122	18,419	714	18,500	18,500	21,400
630500 Awards & Recognition	453	242	-	210	210	225
631603 Other Misc. Supplies	207	368	_	150	150	150
632001 City Copy Charges	3.298	1,734	525	4.600	4.600	4.600
632002 Outside Printing	6,622	5,430	422	3,500	3,500	3,500
TOTAL SUPPLIES	31,966	28,843	2,318	30,960	30,960	33,875
Purchased Services						
640100 Accounting/Audit Fees	15,201	15,315	30,137	19,000	19,000	19,200
640300 Bank Service Fees	54,252	49,986	4,273	60,000	60,000	60,000
641200 Advertising	1,286	1,651	674	1,250	1,250	1,250
641307 Telephone	1,272	1,320	440	1,275	1,275	1,350
641800 Equipment Repairs & Maint.	2,391	498	-	2,100	2,100	2,100
643100 Interpreter Services	23	324	151	-	-	-
659900 Other Contracts/Obligation	11,846	1,073	1,073			
TOTAL PURCHASED SVCS	86,271	70,167	36,748	83,625	83,625	83,900
TOTAL EXPENSE	945,523	964,704	277,683	994,591	994,591	1,077,711