



*"...meeting community needs...enhancing quality of life."*

Information Technology Department  
100 N. Appleton Street  
Appleton, WI 54911

## MEMO

To: Alderperson Plank and Members of the Finance Committee  
From: Dean J. Fox, Information Technology Director  
Date: 1/7/16

Re: Request to award Heartland Business Systems contract to purchase 3 new servers for virtual environment.

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The CIP budget includes funding to replace the 3 physical servers, bring them up to date for upgrades and allow to implement the new ERP system.

A request went out for pricing on 3 new servers for the City's virtual environment which runs all of the servers in the City.

The responses were as follows:

- Heartland Business Systems \$43,719.25 includes install service block
- CDW \$42,183 no installation
- GDC \$44,877.72 no installation

The evaluation team requests your consideration and approval of a contract with Heartland Business Systems as described.

If you have any questions regarding this recommendation please contact Dean Fox.