"...meeting community needs...enhancing quality of life."

Information Technology Department
100 N. Appleton Street
Appleton, WI 54911

MEMO

To: Alderperson Konetzke and Members of the HR / IT Committee
From: Dean J. Fox, Information Technology Director
Date: 2/6/18

Re: Request to award Presidio the contract to purchase and implement a NetApp Storage system, backup equipment and software and disaster recovery application. The amount requested is $500,000 for the project.

The CIP budget of $500,000 includes funding to replace the Storage Area Network (SAN), backup system and implement a secondary disaster system.

An RFP went out in late November for a new SAN / DR system to replace the existing EMC SAN, which is now 7 years old.

The responses were as follows:
- CoreBTS: Score = 78.5/100 $496,683
- IT Pros: Score = 79.5/100 $499,898
- HBS: Score = 83/100 $512,505
- Capital – Data: Score = 89/100 $458,672
- **Presidio: Score = 89/100 $498,715**

In addition to the cost of all hardware, software and implementation, I requested all costs include 5 years of support, which is included in the above pricing.

I request your consideration and approval of a contract with Presidio for the NetApp SAN/DR solution proposed. After considerable review, and multiple follow up questions, it has been determined due to the inclusive nature of the NetApp solution, the amount of space included in the proposal, and the complete software package with it, that the Presidio response is the best solution for the next 7 years for the City of Appleton.

If you have any questions regarding this recommendation, please contact Dean Fox.