

EXHIBIT B

INDUSTRIAL LAND ASKING PRICE COMPARISON

Municipally Owned Land Asking Price Comparison

<i>Municipality</i>	<i>Ask Price/Acre</i>	<i>Regional Stormwater</i>	<i>Concrete Streets</i>	<i>Utilities</i>	<i>Incentives</i>
Appleton	\$43,000	Y	Y	Y	N/A
Neenah	\$35,000	Y	Y	Y	TIF/Land grant
Kaukauna	\$34,000 to \$50,000	Y	Y	Y	Redevelopment Authority loans
Harrison	\$35,000	Y	Y	Y	N/A
Town of Clayton	\$100,000	N	N	Y	TIF, Business Park

Privately Owned Land Asking Price Comparison (Over 10 acres, per Catylist listings)

<i>Municipality of Private Property</i>	<i>Ask Price/Acre</i>	<i>Largest Contiguous Lot (In Acres)</i>	<i>Location</i>	<i>Notes</i>
Greenville	\$34,333	75.00	Cty. Rd. CB	In TIF District, Sewer and Water to Lot Line, Seller Willing to Divide
Greenville	\$65,000	24.30	STH 96	In TIF District
Greenville	\$74,956	11.35	Cty. Rd. CB	In TIF District
Greenville	\$201,465	10.92	Cty. Rd. CB	Commercial
Fox Crossing	\$30,443	20.53	Cty. Rd. BB	Price Per Acre was \$39,942 a year ago.
Fox Crossing	\$48,500	41.54	Cty. Rd. BB & Clayton Ave	Willing to Divide
De Pere	\$51,029	11.66	Cty. Rd. PP	All utilities available at the street

Sources:

Seller Contact
Catylist
WI Dept. of Revenue