



January – June 2022 Financial Results

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|------------------------------|------------|
| Total Revenue | \$292,566 |
| Department Expense | \$47,389 |
| General & Unapplied Expenses | \$236,125 |
| House Profit | \$9,051 |
| Other Operating Expenses | \$28,407 |
| Net Profit | (\$19,355) |



2022 Major Expenses

- Pilot \$25,000
- Grounds \$12,230 (snow removal)
- Maintenance Contracts \$26,568 (Otis)
- Labor \$111,420
- Utilities \$81,120



2022 On the Books

- 28 signed contracts with contribution of approximately 4233 nights.
- Several of the 2022 groups will create compression in the market.
- Increase of 12 additional signed contract since April meeting.
- 3 tentative agreements in sales funnel



2023 On the Books

- 10 signed contracts with contribution of approximately 2471 nights.
- 1 tentative with 190 nights
- 10 Prospect holds with 874 nights

- 2024 already has 4251 nights in the funnel with 10 large conferences



Hotel News

- All 388 guest rooms have been fully renovated
- Harvest and Clubhouse have had full renovations
- New roof on conference center in June
- Starbucks on track to open this fall







FOX CITIES EXHIBITION CENTER

JONES PARK
Re-Opening 2019

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