

**City of Appleton - Reid Golf Course**  
**Revenues - April 30, 2024**

	2023		2024	
<b>Green Fees</b>	<b>2023 Y-T-D Rounds</b>	<b>Total Revenue</b>	<b>2024 Y-T-D Rounds</b>	<b>Total Revenue</b>
Weekday-18 Holes	341	\$7,603.58	539	\$11,996.37
Weekday-9 Holes	907	\$12,418.42	1,150	\$16,276.96
Weekend - 18-Holes	133	\$2,932.14	348	\$9,044.14
Weekend - 9 Holes	215	\$2,928.13	736	\$9,016.49
Twilight Golf	147	\$1,815.33	494	\$6,332.90
Passholder Rounds	903		1,682	
Team Rounds	380		501	
<b>Sub-Totals</b>	<b>3,026</b>	<b>\$27,697.60</b>	<b>5,450</b>	<b>\$52,666.86</b>
<b>Pass/Coupon/Discount Card Sales</b>	<b>2023 Y-T-D Sales</b>	<b>Total Revenues</b>	<b>2024 Y-T-D Sales</b>	<b>Total Revenues</b>
Pass Sales	140	\$75,387.53	152	\$90,251.28
Corporate Pass Sales	13	\$34,123.20	13	\$36,966.84
Discount Cards	99	\$2,580.00	263	\$4,313.61
<b>Cart Revenue</b>	<b>2023 Y-T-D Cart Sales</b>	<b>Total Revenues</b>	<b>2024 Y-T-D Cart Sales</b>	<b>Total Revenues</b>
Cart Fee	1,278	\$12,499.44	2,500	\$20,535.01
Annual Cart Passes	29	\$14,147.96	25	\$12,741.47
<b>Practice Range</b>	<b>2023 Y-T-D Sales</b>	<b>Total Revenues</b>	<b>2024 Y-T-D Sales</b>	<b>Total Revenues</b>
Driving Range	553	\$4,491.16	424	\$3,540.56
Annual Range Pass	16	\$4,393.34	12	\$3,779.54
<b>Golf Shop Merchandise</b>	<b>2023 Y-T-D Sales</b>	<b>Total Revenues</b>	<b>2024 Y-T-D Sales</b>	<b>Total Revenues</b>
Balls/Assessories/Apparel/Misc.	284	\$3,324.24	447	\$4,634.84
Gift Cards	19	\$1,285.00	30	\$2,268.26
Lessons**	144	\$6,765.00	108	\$5,130.00
Other Rentals***	70	\$631.22	148	\$1,923.40
<b>Food and Beverage</b>	<b>2023 Y-T-D Sales</b>	<b>Total Revenues</b>	<b>2024 Y-T-D Sales</b>	<b>Total Revenues</b>
Food		\$1,012.07		\$1,361.07
Beverage		\$1,559.98		\$2,195.63
Alcohol Sales		\$5,204.13		\$5,927.63
Catering/Banquet		\$28.22		\$24.78
<b>Total Revenue (All Categories)</b>		<b>\$195,130.09</b>		<b>\$248,260.78</b>

\*\*Lessons include private, group and juniors

\*\*\*Other rentals include additional revenue club rentals, pull carts & locker rentals

**Reid Golf Course Budget April 30th Expense Report**

<b>Description</b>	<b>Budget</b>	<b>End of April Expenses</b>	<b>Available</b>
Regular Salaries	\$223,362	-\$57,912.66	\$165,449
Overtime	\$624	\$0.00	\$624
Part-Time	\$178,550	-\$11,469.54	\$167,080
Fringes	\$93,775	-\$30,235.75	\$63,539
Training/Conferences	\$3,375.00	-\$2,836.45	\$539
Office Supplies	\$500.00	\$0.00	\$500
Memberships & Licenses	\$2,170.00	-\$1,231.05	\$939
Building Maint./Janitorial	\$1,500.00	-\$417.77	\$1,082
Food & Provisions	\$50.00	\$0.00	\$50
Landscape Supplies	\$41,800.00	-\$18,371.71	\$23,428
Concession/Merchandise Supplies	\$65,600.00	-\$18,193.49	\$47,407
Other Misc. Supplies	\$3,500.00	\$0.00	\$3,500
City Copy Charges	\$0.00	\$0.00	\$0
Outside Printing	\$4,000.00	-\$85.00	\$3,915
Uniforms	\$500.00	\$0.00	\$500
Gas Purchases	\$20,770.00	-\$1,371.80	\$19,398
Miscellaneous Equipment	\$6,700.00	-\$4,806.99	\$1,893
Accounting/Audit Fees	\$2,160.00	\$0.00	\$2,160
Bank Service Fees	\$24,000.00	-\$807.19	\$23,193
Consulting Services	\$15,500.00	\$0.00	\$15,500
Solid Waste/Recycling Pickup	\$2,534.00	-\$777.15	\$1,757
Contractor Fees	\$1,500.00	-\$206.00	\$1,294
Advertising	\$5,000.00	-\$1,925.00	\$3,075
Electric	\$24,562.00	-\$4,301.25	\$20,261
Gas	\$6,446.00	-\$2,059.49	\$4,387
Water	\$1,800.00	-\$240.60	\$1,559
Sewer	\$555.00	-\$76.93	\$478
Stormwater	\$13,160.00	-\$3,185.48	\$9,975
Telephone	\$3,000.00	-\$303.38	\$2,697
Cellular Phones	\$1,000.00	-\$261.81	\$738
Cable Services	\$2,500.00	-\$271.97	\$2,228
Equip Repairs & Maint	\$6,500.00	-\$248.75	\$6,251
Facilities Charges	\$44,215.00	-\$8,887.37	\$35,328
Software Support	\$1,944.00	\$0.00	\$1,944
CEA Operations/Maint.	\$35,445.00	-\$21,589.42	\$13,856
CEA Depreciation/Replace.	\$85,109.00	-\$16,524.67	\$68,584
Grounds Repair & Maintenance	\$10,000.00	\$0.00	\$10,000
Insurance	\$7,550.00	-\$2,516.00	\$5,034
Equipment Rent	\$33,500.00	-\$661.42	\$32,839
Depreciation Expense	\$61,000.00	-\$21,260.00	\$39,740
Interest Payments	\$1,725.00	-\$576.00	\$1,149
Other Capital Outlay	\$30,000.00	\$0.00	\$30,000
Transfer Out - General Fund	\$26,850.00	-\$8,952.00	\$17,898
<b>Expense Total</b>	<b>\$1,094,331.00</b>	<b>-\$242,564.09</b>	<b>\$851,767</b>