



## MEMO

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**TO:** Municipal Services Committee

**FROM:** Paula Vandehey, Director of Public Works

**DATE:** September 4, 2014

**SUBJECT:** **Request for contract extension with Lake Shore Cleaners, Inc. for parking ramp snow removal services through winter 2016/2017.**

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The City of Appleton's current Parking Ramp Snow Removal Services Contract expired at the end of the 2013/2014 winter season. This contract was a 5-year contract with Lake Shore Cleaners being the only company that submitted a quote in 2009. They have been the only company that has submitted a quote for these services over the last few quote processes. In addition, they are one of two contractors that split the City of Appleton's Sidewalk and Crosswalk Snow Removal Services contract. That 5-year contract expires after the 2016/2017 winter season.

Lake Shore Cleaners requested that the City extend their current contract through the 2016/2017 winter to coincide with their other snow removal contract (see attached Lake Shore Cleaner's letter and bid tabs). City staff supports this request as it synchs the two snow removal contracts and holds our current contract price at the existing rate for another three years.

**Therefore, we request a contract extension with Lake Shore Cleaners, Inc. for parking ramp snow removal services through winter 2016/2017.**



**Lake Shore Cleaners, Inc.**  
Landscape Maintenance

August 25, 2014

Department of Public Works  
Attn: Ross M. Buetow, P.E.  
100 N. Appleton St.  
Appleton, WI 54911

RE: City of Appleton Parking Facilities

Dear Mr. Buetow,

Upon a conversation with Paul Debraal, Parking Utility Manager, we would like to propose extending Lake Shore Cleaners, Inc. snow plowing and snow removal services thru the winter of 2016-2017 to match the cities sidewalk and crosswalk snow removal services at the same rates we had for the 2013-2014 snow season. Pricing for the old contract and the existing contract for the sidewalks is attached.

If you have any questions, please contact me at 920-734-0757.

Sincerely,

Ronald G. Wolff, Jr.  
Owner

CC: Paul DeBraal

# PROPOSAL

*Ramps*  
10/19/09

## SNOW PLOWING & SNOW REMOVAL SERVICES AT CITY OF APPLETON PARKING FACILITIES

Description	WINTER 2009-2010	WINTER 2010-2011	WINTER 2011-2012	WINTER 2012-2013	WINTER 2013-2014
Hourly Rate per piece of <u>PLOWING</u> equipment including operator.	\$63.65 /hr.	\$65.56 /hr.	\$67.53 /hr.	\$69.55 /hr.	\$71.63 /hr.
Hourly Rate per piece of <u>LOADING</u> equipment including operator.	\$63.65 /hr.	\$65.56 /hr.	\$67.53 /hr.	\$69.55 /hr.	\$71.63 /hr.
Hourly Rate per piece of <u>LOADING</u> equipment (skid steer) including operator.	\$68.96 /hr.	\$71.03 /hr.	\$73.16 /hr.	\$75.35 /hr.	\$77.61 /hr.
Hourly Rate per piece of <u>HAULING</u> equipment including operator.	\$58.35 /hr.	\$60.10 /hr.	\$61.90 /hr.	\$63.75 /hr.	\$65.66 /hr.
Hourly Rate per <u>SNOW BLOWER</u> (including operator)	\$55.17 /hr.	\$56.83 /hr.	\$58.53 /hr.	\$60.28 /hr.	\$62.08 /hr.
Hourly Rate per <u>FOREMAN</u> for Sidewalks	\$45.62 /hr.	\$46.99 /hr.	\$48.40 /hr.	\$49.85 /hr.	\$51.34 /hr.
Hourly Rate per <u>LABORER</u> for Sidewalks	\$38.19 /hr.	\$39.34 /hr.	\$40.52 /hr.	\$41.73 /hr.	\$42.98 /hr.
<b>Other Equipment</b>					
	\$ /hr.	\$ /hr.	\$ /hr.	\$ /hr.	\$ /hr.
	\$ /hr.	\$ /hr.	\$ /hr.	\$ /hr.	\$ /hr.
	\$ /hr.	\$ /hr.	\$ /hr.	\$ /hr.	\$ /hr.

BIDDER: Lake Shore Cleaners, Inc.

ADDRESS: 4623 N. Richmond St.

CITY, STATE, ZIP: Appleton, WI 54913

BY: *[Signature]*

PRINT: Ronald G. Wolff, Jr.

TITLE: Owner

TELEPHONE: 920-734-0757

FAX: 920-830-2822

DATE: 10-16-09

# PROPOSAL (CONTRACT 1)

10/15/12

## SIDEWALK & CROSSWALK SNOW REMOVAL SERVICES

Description	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
*Tractor/Skid Steer	\$ /hr. 69.55	\$ /hr. 71.63	\$ /hr. 71.63	\$ /hr. 71.63	\$ /hr. 71.63
*Snowblower	\$ /hr. 60.28	\$ /hr. 62.08	\$ /hr. 62.08	\$ /hr. 62.08	\$ /hr. 62.08
*Tri-Axle Dump Truck	\$ /hr. 63.75	\$ /hr. 65.66	\$ /hr. 65.66	\$ /hr. 65.66	\$ /hr. 65.66
*Salt Truck	\$ /hr. 73.04	\$ /hr. 75.23	\$ /hr. 75.23	\$ /hr. 75.23	\$ /hr. 75.23
Laborer (Shoveling/Flagging)	\$ /hr. 41.73	\$ /hr. 42.98	\$ /hr. 42.98	\$ /hr. 42.98	\$ /hr. 42.98
Foreman	\$ /hr. 49.85	\$ /hr. 51.34	\$ /hr. 51.34	\$ /hr. 51.34	\$ /hr. 51.34
Pickup Miles	\$ /mile .75	\$ /mile .77	\$ /mile .77	\$ /mile .77	\$ /mile .77

\* Hourly rates including operator

### Other Equipment

Plow Truck (including operator)	\$ /hr. 69.55	\$ /hr. 71.63	\$ /hr. 71.63	\$ /hr. 71.63	\$ /hr. 71.63
Skid with blower (including operator)	\$ /hr. 75.35	\$ /hr. 77.61	\$ /hr. 77.61	\$ /hr. 77.61	\$ /hr. 77.61
	\$ /hr.	\$ /hr.	\$ /hr.	\$ /hr.	\$ /hr.

BIDDER: Lake Shore Cleaners, Inc.

MAILING ADDRESS: 4623 N. Richmond St.

PHYSICAL ADDRESS: 4615 N. Richmond St.

CITY, STATE, ZIP: Appleton, WI 54913

BY: *[Signature]*

PRINT: Ronald G. Wolff, Jr.

TITLE: President

TELEPHONE: 920-734-0757

FAX: 920-830-2822

DATE: \_\_\_\_\_