



"...meeting community needs...enhancing quality of life."

**APPLETON FIRE DEPARTMENT
700 N. DREW STREET
APPLETON, WI 54911**

MEMORANDUM

To: Alderperson Kyle Lobner, Safety and Licensing Committee
Members of the Common Council

From: Len Vander Wyst, Fire Chief

Date: June 24, 2016

Re: Authorization to Purchase Fire Pumper – Single Source

The fire department is requesting authorization to purchase a fire pumper from Fire Apparatus and Equipment which is the Pierce Manufacturing vendor for this area. This purchase will take place in 2017 through the Central Equipment Agency's (CEA) replacement funds. Specification development by an internal committee will begin soon as it takes several months to develop specifications for a pumper and over nine months to manufacture a pumper from start to finish. This work is very technical in nature and a single source vendor will have the knowledge and direct ability to customize the pumper to meet the specific needs of the Appleton Fire Department.

Past experience has proven that purchasing firetrucks from Pierce Manufacturing has provided exceptionally advantageous pricing. Other agencies have garnered better pricing by single sourcing the vendor for multiple vehicle purchases. The Appleton Fire Department is not only purchasing this single firetruck, but rather five replacement vehicles over the next four years--not to mention a sixth vehicle that is in the capital improvement plan for 2018. The department has identified that standardizing our fleet will improve maintenance and consistency for personnel moving from station to station. While the department seeks to single source this purchase and potential future purchases, the final purchase recommendation each year will still come before the Safety and Licensing Committee and Common Council for approval.

The department has a long-standing relationship with Pierce Manufacturing and has seen the innovation, cooperation, improved pricing, as well as their commitment and direct involvement in the growth of our City. When the department encounters issues with firetrucks, Pierce Manufacturing is extremely responsive to our needs including taking parts off the assembly line to assist us in keeping our trucks in service. Historically, Pierce Manufacturing has supported the City of Appleton's Flag Day parade and other community-wide initiatives. Plus, hundreds of employees working for Pierce Manufacturing live in the City of Appleton and our surrounding communities. It is for all of the reasons that the department is seeking authorization to single source the future purchases of our firetrucks to Fire Apparatus and Equipment, our local Pierce Manufacturing vendor.

If you have any questions, please feel free to contact Deputy Chief Reece or myself.