



"...meeting community needs...enhancing quality of life."

APPLETON FIRE DEPARTMENT
700 N. DREW STREET
APPLETON, WI 54911

MEMORANDUM

To: Alderperson Lobner, Chair of Safety and Licensing Committee
Members of the Common Council

From: Eugene R. Reece Jr., Deputy Fire Chief

Date: May 2, 2016

Re: Request Authorization to Purchase Structural Firefighting Personal Protective Equipment

The department is requesting authorization for the purchase of Structural Firefighting Personal Protective Equipment (PPE) as approved within the 2016 Fire Department budget from Rennert's Fire Equipment for the sum of \$29,750.

In 2015, a team of employees under the direction of Battalion Chief Ryan Lee, was assembled to conduct an analysis of available PPE. This process included a review of different products, vendor meetings, trial periods by department members and live fire training scenarios conducted with committee members. These were performed for the purpose of evaluating the different PPE manufactures based on a set of pre-determined criteria for the evaluation process. Upon completion of the evaluation period, the members individually scored each product. Once completed, the scoring process was reviewed and a final recommendation was made based on the committee's evaluation. The committee recommendation to the department was to purchase Bristol Classic PBI Max as the preferred PPE.

The committee identified the Bristol Classic PBI Max as the preferred PPE based on the following highlights;

- Best flame and temperature resistance
- Flexibility was unmatched
- Best "custom" fit
- Lightweight
- Reduced heat stress
- Proven in the field for over 30 years (good resistance against tears, abrasion, rips)

The department then conducted a "Request for Proposal" process (attached) for the purpose of obtaining the necessary pricing for the identified PPE. Based on the Bristol Manufacturer's identified approved distributors listing, Rennert's Fire Equipment is the sole provider for Bristol PPE in the State of Wisconsin.

The department is recommending authorization to proceed with the 2016 purchase. Please feel free to contact me should you have any questions regarding the evaluation/selection process. Thank you!

"Appleton Fire Department....serving with P.R.I.D.E."

City of Appleton, Wisconsin

REQUEST FOR QUOTATION

PROTECTIVE CLOTHING ENSEMBLE (TURNOUT GEAR) THREE-YEAR PURCHASE AGREEMENT



The CITY is soliciting sealed quotations for goods/services as per the attached document. The following dates are being provided for your information and planning purposes.

Request for Quotation Issued: March 1, 2016

Pre-evaluation Meeting 10 am March 10, 2016 – Please call for an appointment if you want to participate in the pre-evaluation meeting

Addendum Issued (if required):

DUE DATE FOR QUOTATIONS: 2 p.m., March 17, 2016

Submit Quotations to: Appleton Fire Department
Attention: Sharon Brochtrup, Assistant to the Chief
700 N. Drew St.
Appleton, WI 54911

Method of Submittal: Sealed envelope by Mail Delivery, etc. or in Person
Fax quotations are not acceptable.

Projected Award Date: April 1, 2016

Contact Person, Title, Sharon Brochtrup, Assistant to the Chief
E-mail Address sharon.brochtrup@appleton.org
Phone/ Fax Numbers Phone: (920) 832-1702

***** NOTE: THREE complete sets of documents are required for evaluation. *****

Although every effort will be made to follow this schedule, the CITY reserves the right to modify the dates as necessary and to accommodate special circumstances.

GENERAL CONTRACTUAL INFORMATION

PRE-QUOTATION MEETING - The CITY will hold a pre-quotation meeting for potential vendors at which time Fire Department and Purchasing staff will be available. Vendors who do not attend the pre-quotation will be held fully responsible for any information that is made available at that time. See contact information above to request.

DISABLED ACCESS: Fire Department access is available through the front entrance on the Atlantic Street (south) side of the building.

SEALED QUOTATIONS must be received at the office of the Assistant to the Chief on or before the due date noted above between the hours of 8am and 4:30pm, Monday – Friday. Quotations shall be in your envelope clearly marked with the Vendor's name and return address and indicate "SEALED QUOTATION Turn Out Gear". **Facsimile or e-mail submitted quotations will not be accepted.** Responses received after the deadline cannot be considered and will be returned unopened. The CITY is not responsible for delays occasioned by the U.S. Postal Service, the internal mail delivery system of the CITY, or any other delivery method employed by the Vendor.

QUESTIONS: Vendors are asked to examine this request for quotation (RFQ) upon receipt. Vendor questions may be answered at the pre-quotation meeting. All questions or clarifications after that date should only be directed in writing via mail, fax or e-mail to the Assistant to the Fire Chief, at least 72 hours (excluding weekends and holidays) prior to the due date/time for the Quotation Opening. Any contact or attempt to contact any other employee of the department regarding this RFQ may result in the immediate disqualification of the Vendor. If in your opinion, any of the specifications, terms and conditions of this RFQ prevents you from offering a quotation, **consideration will be given to a Vendor's request for change.**

ADDENDA: Any and all questions will be responded to in the form of written addenda to all Vendors. It shall be the responsibility of each Vendor, prior to submitting their quotation, to contact the Assistant to the Fire Chief (by Email or Phone) to determine if addenda were issued. All addenda issued shall become a part of the contract documents and shall be acknowledged and dated on the bottom of the Quotation Signature Page.

ALTERNATES: Alternates may not be submitted for evaluation.

AWARD NOTICE: After an award is made, a quotation tabulation summary will be sent to all companies who submitted a quotation or made written request for the summary. Quotation results **will not be given** over the telephone.

DEFINITIONS:

For the purpose of this proposal agreement, the following terms shall have the meaning hereinafter stated unless another meaning is clear from the context or usage.

- **CITY:** defined as the City of Appleton Fire Department acting as the lead agency for this purchase.

TERMINATION OF CONTRACT: The CITY may terminate the resulting contract at any time by a notice in writing from the CITY Assistant to the Fire Chief to the Vendor. If the CITY terminates the contract with the Vendor, the Vendor shall be entitled to receive payment for work completed up to the date of notice.

AUTHORIZED DEALER: ONLY factory-authorized dealers (dealer for a minimum period of one year) may submit quotations.

MISCELLANEOUS CONDITIONS

- The CITY reserves the right to accept or reject any or all quotations or to waive any technicality, and accept any quotation that is deemed to be in the best interests of the CITY.
- The CITY reserves the right to award all or a portion of this request to one or more Vendors on a line item basis. Vendor to indicate any additional discount allowed for award of entire order.
- All financial commitments by the CITY are subject to the availability of funds approved by the Appleton Common Council.
- The CITY will not be responsible for any expenses incurred by any vendor in the development of a response to this Request for Quotation, including any onsite (or otherwise) interviews and/or presentations, and/or supplemental information provided, submitted, or given to the CITY and/or its representatives. Further, the CITY shall reserve the right to cancel the work described herein prior to

issuance and acceptance of any contractual agreement/purchase order by the recommended vendor even if the City Council has formally accepted a recommendation.

- The CITY reserves the right to cancel any resulting agreement at any time with 30 days written notice.
- **FIRM PRICING:** Offered prices shall remain firm for a minimum of 75 days after the due date of this solicitation to allow evaluation and award determination, unless indicated otherwise. Once awarded, prices shall remain firm for the duration of the contract. Prices MUST also be free of federal, state, and local taxes unless otherwise imposed by a governmental body, and applicable to the material on the quotation.
- **STATUTORY INFORMATION:** Any purchase agreement resulting from this RFP shall be construed in accordance with the laws of the State of Wisconsin. Any litigation between the parties arising out of, or in connection with the contract shall be initiated either in the court system of the State of Wisconsin or the United States District Court for the Western District of Wisconsin.

All project participants, consultants, engineers, and vendors, must comply with all applicable Federal, State and local laws pertaining to contracts entered into by governmental agencies, including non-discriminating employment. Contracts entered into on the basis of submitted quotations are revocable if contrary to law.

It shall be understood that any quotation and any/all referencing information submitted in response to this Request for Quotation shall become the property of the CITY, and will not be returned. The CITY will use discretion with regards to disclosure of proprietary information contained in any response, but can not guarantee that information will not be made public. As a governmental entity, the CITY is subject to making records available for disclosure.

- **NONDISCRIMINATION:** In connection with the performance of work under this agreement, the Contractor agrees not to discriminate against any employee or applicant for employment because of age, race, religion, color, marital status, sexual orientation, sex, disability, national origin or ancestry. This provision must be included in all subcontracts.
- **ASSIGNMENT OR SUBCONTRACT:** This contract may not be assigned or subcontracted by the successful quoter without the written consent of the CITY.
- **INDEPENDENT CONTRACTOR STATUS:** The Contractor agrees that it is an independent Contractor with respect to the services provided pursuant to this agreement. Nothing in this agreement shall be considered to create the relationship of employer and employee between the parties.
- **NON-COMPLIANCE** Submission of a quotation constitutes confirmation that your firm is not presently on any lists maintained by the Wisconsin Department of Administration, or any other State or the Federal Government, for non-compliance with any requirements, including equal opportunity and/or affirmative action.
- **PATENT INFRINGEMENT:** – The seller shall indemnify and hold harmless the CITY and all persons acting for or on their behalf from all suits and claims against them, or any of them, arising from or occasioned by the use of any material, equipment or apparatus, or any part thereof, which infringes or is alleged to infringe on any patent rights.

In case such material, equipment, or apparatus, or any part thereof, in any such suit is held to constitute infringement, the Seller, within a reasonable time, will at its expense, and as the agencies may elect, replace such material, equipment or apparatus with non-infringing material, equipment, or apparatus, or remove the material, equipment, or apparatus, and refund the sums paid therefore.

**CITY REQUEST FOR QUOTATION FOR
FIRE FIGHTING COATS & PANTS (TURN OUT GEAR)**

SCOPE OF WORK

The City of Appleton, Wisconsin ("CITY") is seeking quotations from qualified Vendors for Firefighting Coats & Pants – Protective Clothing Ensemble. This protective clothing is for conventional structural fire fighting, designed only to protect the body, excluding head, hands, and feet against temperature extremes, steam, hot water, hot particles and other hazards encountered during fires and related emergencies. This protective clothing is not proximity or entry gear, and it is not for prolonged direct contact with flames

How to submit a Quote:

All quotes shall be submitted on this RFQ form furnished by the CITY and shall be identified with the firm name and manually signed. If this form does not provide sufficient space, Vendors shall attach a sheet supplying the additional information.

QUANTITIES

Quantities noted for the 2016 purchases are projected. The 2017 and 2018 projected purchases are contingent upon funding approval from the City Council.

TERM OF CONTRACT

The initial term of the contract shall be for three year(s) anticipated to be 4/1/2016 to 7/15/2018.

Upon mutual agreement, the City and Vendor may renew this agreement for two (2) additional one-year time periods. A minimum of thirty (30) days notice must be given to renew the contract for additional increments. The CITY reserves the right to cancel any resulting agreement at any time (with 30 days notice.)

The resulting purchase agreement will be based on this RFQ document and shall become the contractual agreement for purchase of protective clothing ensembles. Each section contained herein, any addenda and the response from the successful Vendor shall also be incorporated by reference into the resulting agreement.

PRICING

The pricing will be firm for 2016-2018 purchases of protective clothing ensembles (turnout gear). VENDOR WILL BE PAID FLAT RATES ONLY - NO ADDITIONAL CHARGES PAID.

Should the additional renewal periods (2019& 2020) be mutually agreed upon, and the Vendor requests a price increase, the Vendor shall provide sufficient written certification and documentation to substantiate the request. Documentation shall include, but not be limited to; actual materials invoices, copies of commercial price lists, provision of appropriate indices, etc which reflect said increases. The CITY reserves the right to accept or reject such price increases, to negotiate more favorable terms or to allow the agreement to terminate without additional cost.

PAYMENT

Payment is Net 30 from receipt. Payment of the seller's invoices is subject to adjustment for any shortage, or for the rejection of any item or items.

QUOTATION SUBMITTAL FORM

VENDOR REQUIREMENTS:

No.	DESCRIPTION	VENDOR COMPLIES	
		YES	NO
1.	<p><u>INTENT</u></p> <p>The intent of this specification is to provide a protective clothing ensemble (coat & pant) that meets or exceeds NFPA 1971, the most current edition thereof. Any conflicts between this specification and the NFPA standards shall be eliminated by notifying the CITY of said conflict A MINIMUM OF 72 HOURS PRIOR TO THE QUOTE DUE DATE NOTED ABOVE to allow subsequent alteration of the specification by the CITY.</p>	✓	
2.	<p><u>GENERAL</u></p> <p>a. <u>EXCEPTIONS:</u> <i>All exceptions to this document shall be clearly stated by the Vendor.</i></p> <p>b. MATERIALS: The garments shall be constructed using the materials listed herein, no exceptions.</p> <p>c. STRESS POINTS: All outer shell stress points, including top and bottom pocket corners, pocket flap corners, top and bottom storm flap, shall be reinforced with additional stitching. No rivets accepted.</p> <p>d. LEATHER STRAPS: No leather strap material is allowed in any portion of the garments.</p> <p>e. POCKETS: All pockets shall be fully lined with Kevlar® twill.</p>	✓	
3.	<p><u>ACCEPTABLE ENSEMBLES:</u></p> <ul style="list-style-type: none"> • Bristol Classic • Alternates Ensembles may not be submitted (sample must be submitted with Quote) 	✓	

No.	DESCRIPTION	VENDOR COMPLIES	
		YES	NO
4.	<p><u>QUANTITIES:</u></p> <p>2016 purchases are currently budgeted by the department. The 2017 and 2018 projected purchases are contingent upon funding approval from the City Council and/or through the grant process. Should funding be approved in the budget or grant process, the commitment stands, however the CITY will not be held liable for 2017 purchases should 2018 funding not be appropriated. It is anticipated that we will be purchasing approximately 20 sets of PPE per year.</p> <p><u>SEE PRICING PAGE FOR ORDER QUANTITIES.</u></p>	✓	
5.	<p><u>SIZING AND FITTING:</u></p> <p>The successful Vendor shall measure and/or fit all clothing at the location designated and on a schedule to be determined by the City. All sizing and fitting shall be performed by the successful Vendor.</p>	✓	
6.	<p><u>PRODUCT SAMPLE:</u></p> <p>At the request of the fire chief and at no cost to the City, a Vendor shall provide a coat to the City that represents their bid ensemble. Any product sample provided will be returned at the award of bid. DO NOT SEND SAMPLES UNLESS SPECIFICALLY REQUESTED TO DO SO!</p>	✓	
7.	<p><u>OUTER SHELL MATERIAL (COAT & PANT)</u></p> <p><u>ACCEPTABLE CONSTRUCTION MATERIALS:</u> The outer shell shall be comprised of PBI Max and black in color.</p> <ul style="list-style-type: none"> • The cuff and knee reinforcement material shall be Ara-Shield, Millenia XT, or PBO, black in color. • The thermal liner shall be Glide PBI G2, Caldura SL2i, or Bristol Lite 2. • The moisture barrier shall be Crosstech or Stedair, on Nomex IIIa. • The hook and loop material shall be fire-resistant Velcro. • The thread material shall be Nomex, no less than TEX 70 or Bonded 69 on all major A seams. • Zippers shall be Visalon (Or Equal). <p><u>(NO SUBSTITUTES shall be submitted with all specification information and sample)</u></p>	✓	
	<p><u>OUTER SHELL MATERIAL - OPTION "A"</u></p> <ul style="list-style-type: none"> • Vendors are asked to offer an option for the coat and pant ensemble if constructed of Kevlar/Nomex/PBO blend (Advanced Ultra) material. Will be priced separately on pricing page. 	✓	

No.	DESCRIPTION	VENDOR COMPLIES	
		YES	NO
8.	COAT (32" length)	✓	
	a) The rear of the coat shall be 4" – 6" longer with the name panel attached		
	b) OUTER SHELL THROAT STRAP: Shall be permanently attached to one side of the collar and use hook and loop closure on the other side.	✓	
	c) SLEEVE CUFFS: Sleeve cuffs shall be reinforced with acceptable construction material.	✓	
	d) THUMB WRISTLETS: The coats shall have tabbed thumb wristlets.	✓	
	e) CLOSURE SYSTEM: The closure system shall be a heavy-duty zipper covered by a storm flap held closed by minimum 1.5" wide hook and loop closure.	✓	
	f) OUTER SHELL POCKETS:	✓	
	RADIO POCKET – Shall be mounted on the left front of the coat; located as close to the centerline as possible; full bellows construction; lined with one layer of the moisture barrier material; provided with brass eyelet(s) for a drain hole; sized to hold a City portable radio . Motorola APX6000XE . The pocket flap will be constructed of two layers of outer shell material with a middle layer of moisture barrier and shall accommodate the radio antenna. The pocket closure shall be achieved with hook and loop material, minimum 1" vertical and 2" horizontal.	✓	
	OUTER SHELL BELLOWS POCKETS, FLAPS, AND CLOSURE: The coat is to have two (2) outside bellows pockets sized 8" wide, 8" deep that expands by means of side and bottom gussets to a thickness of 1.5". The pockets shall be located one on each side and shall be easily accessible while firefighter is wearing SCBA.	✓	
	OUTER SHELL POCKET - <ul style="list-style-type: none"> The vendor may provide alternate pocket size and location that meets the intent of providing small item storage and hand-warming capability. Indicate size, location, and additional cost. Will be priced separately on pricing page. 	✓	
	HAND WARMER POCKETS - In manufacturer's normal location, may be integrated into the design of the bellows pocket, minimum 5" x 8" size.	✓	
	g) INNER POCKET: A 7" x 9" (minimum size) pocket constructed of thermal liner material and lined with moisture barrier material shall be sewn to the thermal liner		✓

See attached letter

No.	DESCRIPTION	VENDOR COMPLIES	
		YES	NO
	material only on the left inside of the coat.		
	h) MICROPHONE LOOPS: Two loops of outer shell material shall be sewn on the coat, one each on the right and left front shoulder area, near the collar, horizontally, to serve as a microphone loop.	✓	
	i) OUTER SHELL REFLECTIVE TRIM: Trim color Scotchlite 3" two tone Lime/Silver/Lime; shall be applied as follows: One 3" strip completely around bottom of coat; one 3" strip around sleeves above cuffs; one 3" strip around sleeves above elbows; one 3" completely around chest area and back. Two 3" vertical strips on back between hem trim and chest trim spaced wide enough for SCBA to fit between the vertical bands.	✓	
	j) Glove Attachment: One D ring attachment shall be attached to the bottom of the coat directly behind/adjacent to right lower pocket.	✓	
	k) FIREGROUND IDENTIFICATION SYSTEM: A firefighter identification system shall be provided, consisting of firefighter's last name in 3" Scotchlite letters which shall be mounted just below the lower hem of the coat in the back. Letters shall be sewn to a patch of specified outer shell material, which then shall be attached to the outer shell of the coat by hook and loop Velcro style system and snap fasteners.	✓	
	l) American Flag: Flag will be patch style consisting of the colors: red, white, blue and yellow. The flag patch will be sewn on the right shoulder with stars toward the wearers chest.	✓	
	m) <u>FLASHLIGHT ATTACHMENT</u> • A flashlight loop with utility strap shall be made of double layer outer shell material 2" x 2" wide and shall be equipped with Nomex webbing utility strap 12" x 1", box and cross stitched below the loop. The strap shall be secured with a 6" x 1" loop fastener on the right side matching a 2" x 1" hook fastener on the left side. The flashlight attachment shall be sewn to the right chest. Will be priced separately on pricing page.	✓	
9.	<u>PANTS:</u>	✓	
	a) KNEE REINFORCEMENT & PADDING: The knees of the pants shall be reinforced with acceptable construction material. Additional padding shall be provided in the knee area.		
	b) CUFF REINFORCEMENT: The pant cuff shall be reinforced with an acceptable construction material. The hem shall feature a "reverse boot cut". Each pant leg		✓

see attached letter

No.	DESCRIPTION	VENDOR COMPLIES	
		YES	NO
	shall be cut approximately 1" shorter in back to avoid premature cuff wear.		
	c) PANT WAIST: The waist fastener shall be a zipper fly closure in combination with Velcro® fly closure. Properly sized heavy-duty suspenders shall be supplied with the pants. The type of suspender shall be clearly stated in the quotation.	✓	
	d) Pant Leg Opening at Boot: The leg circumference shall add an additional 1/2" in both the liner and shell at the boot opening shall have an additional 1/2" added for ease of donning and doffing over boots	✓	
	e) EXTERNAL ADJUSTMENT DEVICE: One adjustment device shall be placed on each side of the pant on the outside. The adjustment device shall ensure a non-slip fit; the type of device shall be clearly stated by the Vendor. The straps shall be constructed of multiple layers of the outer shell material or Nomex webbing. Vendor shall note material in quotation.	✓	
	f) OUTER SHELL BELLOWS POCKETS, FLAPS, AND CLOSURE: The pant is to have two (2) outside full bellows pocket(s) sized 8" wide, 8" deep that expands by means of side and bottom gussets to a thickness of 1.5" in front and back. The pocket shall be located one on each outside thigh. As an option, the City may request the right side pocket be split 4" front and 4" back. The back of the pocket (pant leg) shall be similarly reinforced to height of 3". The twill material shall have no unfinished seams showing. Pocket flaps shall be 9" x 4-1/2" folded and stitched at 1-1/2" width to correspond with pocket gussets. The flap shall then extend 3" down to give a creased and contoured pocket flap. Hook and Loop Velcro closure system mounted such that a 1-1/2" x 8" loop is on the pocket and two (2) pieces 1-1/2" x 2" stitched hook is on the underside of the flap spaced no less than 4" apart.	✓	
	g) OUTER SHELL REFLECTIVE/FLUORESCENT TRIM PATTERN: Scotchlite, Lime/Silver/Lime, shall be applied as follows: One 3" strip completely around each pant leg six inches from the bottom and of one 3" vertical strip on the outside of each leg.	✓	
	h) HARNESS LOOPS: There shall be 7 loops on waist of pants in order to accommodate Gemtor, Model No. 541NYCR-2, FDNY Style Class II Harness, Right Side Opening, Triple-Lock Aluminum Hook, Escape D-Ring	✓	
10.	<u>LABELING-IDENTIFICATION:</u> Each individual garment shall bear, prominently displayed, sewn in identification that allows its original customer order document, types of fabrics and date of manufacture for the purpose of	✓	

No.	DESCRIPTION	VENDOR COMPLIES	
		YES	NO
	warranty and liability information. Labels to meet the requirements of NFPA Standard 1971, most current edition.		
11.	<p><u>WARRANTY:</u></p> <p>1 year warranty of 100% materials, labor and workmanship shall be given. Pick-up of defective items, repair and/or replacement and delivery shall be at no charge to the City. Vendor warrants that its garments meet or exceed all applicable industry and governmental standards at the time of manufacture. A copy of the warranty is required to be provided with the response to this request.</p>	✓	
12.	<p><u>SERVICE and REPAIR:</u></p> <p>The vendor shall identify the method by which repairs and alterations will be made during the warranty period.</p>	✓	
13.	<p><u>F.O.B. DELIVERED TO EACH THE CITY</u></p> <p><u>DELIVERY ADDRESSES:</u></p> <ul style="list-style-type: none"> • City of Appleton Fire Department, 700 N. Drew Street, Appleton, WI 54911 	✓	

REQUEST FOR QUOTATION
2016 PRICING PAGE

2016 Budgeted Purchases

	2016 Quantity Pants	2016 Quantity Coats			
City of Appleton	20	20			
Totals	20	20			
PRICE/UNIT:	\$ 930.00	\$1195.00			

REQUEST FOR QUOTATION
2017-18 PRICING PAGE

2017 Budgeted Purchases

2018 Budgeted Purchases

	2017 Quantity Pants	2017 Quantity Coats	2018 Quantity Pants	2018 Quantity Coats	
City of Appleton	20	20	20	20	
TOTALS:	20	20	20	20	
PRICE/UNIT:	\$958.00	\$1231.00	\$987.00	\$1268.00	

REQUEST FOR QUOTATION
2019 AND 2020 PRICING PAGE

1. STATE MAXIMUM PERCENT FOR 2019:

4 % 2018 INCREASE / DECREASE (Circle one)

2. STATE MAXIMUM PERCENT FOR 2020:

4 % 2019 INCREASE / DECREASE (Circle one)

**CITY
QUOTATION SIGNATURE PAGE**

The undersigned, on behalf of the Vendor, certifies that: (1) this offer is made without previous understanding, conflict of interest, agreement or connection with any person, firm, or corporation making a quotation on the same project; (2) is in all respects fair and without collusion or fraud; (3) the person whose signature appears below is legally empowered to bind the firm in whose name the quotation is entered; (4) they have read the complete Request for Quotation and understand all provisions and fully understanding the local conditions affecting the cost of the work, hereby proposes to furnish all labor, materials, tools and equipment to perform the work required by the proposed purchase contract documents referred to therein (as altered, amended or modified by addenda); (5) if accepted by the CITY, this quotation is guaranteed as written and will be implemented as stated; and (6) mistakes in writing of the submitted quotation will be their responsibility.

F.O.B. – DELIVERED TO THE APPLETON FIRE DEPARTMENT

Rennert's Fire Equipment
Vendor

615 E John St
Address

Markesan WI 53946
City State ZIP

920-398-8026
Fax

39-1363433
Taxpayer I.D. Number

Joel R. Strahota
Authorized Signature

Joel Strahota - President
Print/Type Name and Title

3/14/16
Date

800-236-8234
Telephone (toll free if available)

jenn@rennerts.com / www.rennerts.com
E-mail address / Website

ADDENDA {It is Vendor's responsibility to check for issuance of any addenda}
The undersigned hereby acknowledges receipt of the following addenda:

Addenda Number: _____ Date: _____ Addenda Number: _____ Date: _____
Addenda Number: _____ Date: _____ Addenda Number: _____ Date: _____

DOCUMENTS TO BE SUBMITTED WITH THIS QUOTATION

1. Quotation Submittal Forms – Pages 5-10
2. Pricing Pages 11-12
3. Signature Page 13
4. Non-responsive Page 14

*****NOTE: THREE complete sets of documents are required for evaluation! *****

Non-Responsive Page
ATTENTION VENDORS WHO ARE NOT RESPONDING TO THIS REQUEST

As part of our continuing efforts to locate new sources and maximize competition, we would appreciate feedback from vendors who are not responding to this request. If you are not offering a quote on the enclosed request, please take a moment to indicate which of the following best describes the reason you have not quoted. Be aware that your company will be retained on our vendor list for future invitations for the product or services requested unless you check Reason #1.

Thank you for your assistance. Sharon Brochtrup, Assistant to the Fire Chief

Check One:

- 1. **My company does not sell the product(s) or service requested . Please remove our name from your vendor list for this category of products or services.**

- 2. The specifications were unclear and/or appear to be written around a competitor's products. (If you checked this, please attach information about your product or service for consideration).
 - a. Unable to meet Specification
 - b. Specifications are unclear
 - c. Specifications appear to be written around a competitors product.

- 3. There was not enough time allowed to submit a bid. (Vendors may request extension as per RFQ instructions)

- 4. My company is working at full capacity now and cannot handle your order at this time.

- 5. The general terms and conditions for this contract are not acceptable to my company. (Please explain).

- 6. Our experience was not satisfactory on previous CITY contracts. (Please explain).

- 7. Other: _____

Company

Signature

Date



615 E. John St. · Markesan, WI 53946
(920) 398-1033 · 1-800-236-8234 · Fax: (920) 398-8026 · www.rennerfs.com

March 14, 2016

Appleton Fire Department
Attention: Sharon Brochtrup, Assistant to the Chief
700 N. Drew St.
Appleton, WI 54911

Reference: Turn out gear purchase agreement

Exceptions to RFQ, these were relayed to Matthew Gerrits; Battalion Chief of Training the week of March 7th 2016 as requested.

Item 8: Coat; Outer shell pocket; item g:

The Bristol coat design has an inner pocket that measures 7"x 9" and is made of Nomex Ripstop material. Ripstop material is used because it is more durable than thermal liner material. The layer of moisture barrier material is omitted as it reduces breathability of the coat in this area without any conceivable benefit.

Item 9: Pants; Cuff reinforcement; item b:

Bristol does reinforce the pant cuff however they do not offer the "reverse boot cut" hem. Here is the reason for this: The Bristol pant design has elastic and Nomex webbing side adjusters on both sides. These features ensure that the pant fits snugly to wearer's waist. It is also easier to ensure correct inseam length for each firefighter during sizing so that pant does not ride up and down.

If there are any questions please feel free to contact me. Thank you.

Best Regards,

Jennifer Voeltner
Rennert's Fire Equipment Service Inc.