

**City of Appleton - Reid Golf Course**  
**Revenues - August 31, 2022**

	2021		2022	
<b>Green Fees</b>	<b>2021 Y-T-D Rounds</b>	<b>Total Revenue</b>	<b>2022 Y-T-D Rounds</b>	<b>Total Revenue</b>
Weekday-18 Holes	2,960	\$55,246.36	3,743	\$67,830.81
Weekday-9 Holes	11,633	\$175,332.26	11,639	\$175,231.11
Weekend - 18-Holes	2,012	\$53,548.24	2,264	\$55,833.18
Weekend - 9 Holes	3,338	\$54,886.01	2,238	\$34,656.43
Twilight Golf	2,501	\$28,327.25	2,127	\$23,468.70
Passholder Rounds	7,635		8,619	
Team Rounds	732		845	
<b>Sub-Totals</b>	<b>30,811</b>	<b>\$367,340.12</b>	<b>31,475</b>	<b>\$357,020.23</b>
<b>Pass/Coupon/Discount Card Sales</b>	<b>2021 Y-T-D Sales</b>	<b>Total Revenues</b>	<b>2022 Y-T-D Sales</b>	<b>Total Revenues</b>
Pass Sales	145	\$70,004.58	187	\$71,945.56
Corporate Pass Sales	10	\$24,881.50	11	\$31,279.60
Discount Cards	115	\$3,450.00	165	\$5,864.00
<b>Cart Revenue</b>	<b>2021 Y-T-D Cart Sales</b>	<b>Total Revenues</b>	<b>2022 Y-T-D Cart Sales</b>	<b>Total Revenues</b>
Cart Fee	11,870	\$125,136.23	16,296	\$145,561.74
Annual Cart Passes	21	\$10,541.71	23	\$11,720.19
<b>Practice Range</b>	<b>2021 Y-T-D Sales</b>	<b>Total Revenues</b>	<b>2022 Y-T-D Sales</b>	<b>Total Revenues</b>
Driving Range	3,775	\$23,981.52	6,029	\$22,459.67
Annual Range Pass	10	\$2,800.94	15	\$3,895.72
<b>Golf Shop Merchandise</b>	<b>2021 Y-T-D Sales</b>	<b>Total Revenues</b>	<b>2022 Y-T-D Sales</b>	<b>Total Revenues</b>
Balls/Assessorios/Apparel/Misc.		\$22,728.93		\$25,760.58
Gift Cards	248	\$10,936.92	225	\$12,208.99
Lessons**	168	\$7,566.50		\$7,145.00
Other Rentals***	590	\$3,726.15		\$3,764.41
<b>Food and Beverage</b>	<b>2021 Y-T-D Sales</b>	<b>Total Revenues</b>	<b>2022 Y-T-D Sales</b>	<b>Total Revenues</b>
Food		\$13,538.04		\$14,875.17
Beverage		\$20,900.59		\$20,778.71
Alcohol Sales		\$71,738.59		\$68,799.96
Catering/Banquet	97	\$716.06		\$521.29
<b>Raincheck Redeemed</b>		<b>-\$2,631.30</b>		<b>-\$507.56</b>
<b>Total Revenue (All Categories)</b>		<b>\$777,357.08</b>		<b>\$803,093.26</b>

\*Misc. Promotional Rounds include Holidays, Family Day, Outings, Valpak & Comm Color Mailer specials

\*\*Lessons include private, group and juniors

\*\*\*Other rentals include additional revenue club rentals, pull carts & locker rentals

**Reid Golf Course Budget August 31st Expense Report**

Description	Budget	End of August Expenses	Available
Regular Salaries	\$189,517	-\$128,970.00	\$60,547.00
Overtime	\$567	-\$193.00	\$374.00
Part-Time	\$125,316	-\$83,860.00	\$41,456.00
Fringes	\$85,369	-\$49,939.00	\$35,430.00
Training/Conferences	\$750.00	-\$426.00	\$324.00
Office Supplies	\$500.00	-\$199.00	\$301.00
Memberships & Licenses	\$1,760.00	-\$2,103.00	-\$343.00
Building Maint./Janitorial	\$1,500.00	-\$465.00	\$1,035.00
Food & Provisions	\$50.00	\$0.00	\$50.00
Landscape Supplies	\$36,900.00	-\$31,206.00	\$5,694.00
Shop Supplies	\$0.00	\$0.00	\$0.00
Tools & Instruments	\$0.00	\$0.00	\$0.00
Concession/Merchandise Supplies	\$60,400.00	-\$63,046.00	-\$2,646.00
Other Misc. Supplies	\$2,000.00	-\$4,212.00	-\$2,212.00
City Copy Charges	\$0.00	\$0.00	\$0.00
Outside Printing	\$4,000.00	-\$3,693.00	\$307.00
Uniforms	\$500.00	-\$241.00	\$259.00
Gas Purchases	\$14,000.00	-\$18,968.00	-\$4,968.00
Miscellaneous Equipment	\$43,000.00	-\$12,345.00	\$30,655.00
Accounting/Audit Fees	\$2,160.00	\$0.00	\$2,160.00
Bank Service Fees	\$13,000.00	-\$11,261.00	\$1,739.00
Consulting Services	\$500.00	\$0.00	\$500.00
Solid Waste/Recycling Pickup	\$2,405.00	-\$1,542.00	\$863.00
Contractor Fees	\$1,000.00	\$0.00	\$1,000.00
Advertising	\$7,500.00	-\$3,016.00	\$4,484.00
Electric	\$22,063.00	-\$14,700.00	\$7,363.00
Gas	\$4,300.00	-\$4,460.00	-\$160.00
Water	\$2,100.00	-\$527.00	\$1,573.00
Sewer	\$650.00	-\$176.00	\$474.00
Stormwater	\$13,160.00	-\$6,588.00	\$6,572.00
Telephone	\$3,900.00	-\$405.00	\$3,495.00
Cellular Phones	\$1,000.00	-\$538.00	\$462.00
Cable Services	\$2,150.00	-\$1,222.00	\$928.00
Equip Repairs & Maint	\$5,000.00	-\$6,469.00	-\$1,469.00
Facilities Charges	\$33,357.00	-\$34,225.00	-\$868.00
Software Support	\$1,860.00	-\$189.00	\$1,671.00
CEA Operations/Maint.	\$48,146.00	-\$25,870.00	\$22,276.00
CEA Depreciation/Replace.	\$73,037.00	-\$40,955.00	\$32,082.00
Laundry Services	\$0.00	\$0.00	\$0.00
Grounds Repair & Maintenance	\$2,000.00	-\$11,214.00	-\$9,214.00
Insurance	\$6,213.00	-\$4,144.00	\$2,069.00
Equipment Rent	\$33,500.00	-\$16,936.00	\$16,564.00
Other Contracts/Obligation	\$0.00	\$0.00	\$0.00
Depreciation Expense	\$61,000.00	-\$43,632.00	\$17,368.00
Interest Payments	\$6,300.00	-\$4,200.00	\$2,100.00
Land Improvements	\$0.00	\$0.00	\$0.00
Storm Sewers	\$0.00	\$0.00	\$0.00
Other Capital Outlay	\$0.00	\$0.00	\$0.00
Transfer Out - General Fund	\$17,900.00	-\$11,933.00	\$5,967.00
Transfer Out - Capital Project	\$0.00	\$0.00	\$0.00
<b>Expense Total</b>	<b>\$930,150.00</b>	<b>(\$644,068)</b>	<b>\$286,082</b>