



FIRE DEPARTMENT

MEMORANDUM

Date: February 28, 2025
To: CEA Review Committee, Finance Committee, Safety and Licensing Committee, and Common Council
From: Jeremy Hansen, Fire Chief
Subject: Sole Source Purchase of a Ladder Truck

The Appleton Fire Department (AFD) is requesting to purchase a Pierce 100' rear mount Platform on a Velocity chassis with PUC pump (Ladder Truck). Lead time for delivery of a fire truck has increased dramatically over the past five years. Once ordered, the delivery timeline for the ladder is 46-49 months. The delivery timeline does fit into our scheduled vehicle replacement program. Here is a cost breakdown:

One (1) Pierce 100' Platform on a Velocity chassis with PUC pump **\$ 2,099,909.00**

The AFD has a long-standing relationship with Pierce Manufacturing and has seen the innovation, cooperation, improved pricing, as well as their commitment and direct involvement in the growth of our city. When the department has encountered issues with our vehicles, Pierce Manufacturing has been extremely responsive to our needs.

The AFD requests the approval to order the 100' Platform via sole source with Reliant Fire Apparatus, Inc. and Pierce Manufacturing.

If you have any questions or concerns, please do not hesitate to contact me at (920) 832-5810. Thank you for your consideration.