



Dean J. Fox  
Director of Information Technology 832-5892

---

TO: Chairperson Plank and Members of the Finance Committee  
Date: October 15th, 2014

Re: Recommendation to contract with Lappen Security and Reliable Cabling in the amount of \$13,315.00 with a 10% contingency of \$1,332 for a total of \$14,647.00 in CIP funding to run new Cat 6 cabling in the Municipal Services building and install new security cameras at that location.

#### Background

As the City continues to evaluate the various buildings and add needed security items the Municipal Services Building is next on the list. Currently there is a single camera at the Yard Waste Building. This project will enhance that location as well as cover the main building.

#### Recommendation

I recommend we accept Lappen Security's bid of \$12,105 for new Avigilon IP cameras. Over a year ago the City undertook a project to replace their camera system due to continuing failures in hardware and software. Demonstrations, reference checking and a number of comparisons were made by me and a number of other departments, quotes were received and the City at that time chose Lappen Security and the product they sell Avigilon as the new vendor and VMS of choice going forward for City camera systems. In the past we have gone out for other Avigilon bids but Lappen Security continues to come in as the best value so this time I am looking to sole source the bid to Lappen Security of Little Chute, WI.

In addition a cabling request went out to 3 local vendors to run the necessary cabling install the required clamps and brackets and test from end to end. Those bids were as follows:

Reliable Cabling – Appleton, WI \$1210.00  
Faith Technologies – Neenah, WI \$2920.00



Suburban Electric – Appleton, WI chose not to bid.

I'm recommending we select Reliable Cabling to do the work at the Municipal Services Building.

If you have any questions regarding this recommendation please contact Dean Fox.