



Dean J. Fox
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TO: Chairperson Plank and Members of the Finance Committee
Date: January 27, 2014

Re: Recommendation to contract with Dell Computers for storage for all City video cameras in the amount of \$32,193 with a 10% contingency of \$3,220 for a total of \$35,413.

Background

In moving forward with our new Avigilon high definition camera installations throughout the City, the need to store that video for the required amount of time per state statues remains a need as well. Currently we have video distributed across multiple devices, some of which are getting out of date and no longer under support. Bringing it all back under one platform that is easily managed and large enough to accommodate the cameras is essential.

Recommendation

I recommend we accept Dell's bid of \$32,193. Due to the complexities of the project, a contingency of 10% for unknown circumstances is also requested for a total of \$35,413. Below were the bids received less any contingency considerations, factored into each quote below is a support maintenance contract for a term of 3 years:

Dell - \$32,193
Camera Corner Connecting Point - \$53,515
Heartland Business Systems - \$58,773
CoreBTS Inc. - \$80,544
CDW - \$60,573



The proposal from Dell provides for 10 Gb internal connection, the ability to seamlessly migrate video off the old equipment, 3 years Next Business Day Support and 96 TB of raw storage, usable will be approximately 84 TB.

If you have any questions regarding this recommendation please contact Dean Fox.