

Exhibit A

7-16-18

**SANITATION SERVICE FEES**

Cart Size(s)	Residential Garbage (per week)		Commercial Garbage (per week)	
	Current	Proposed	Current	Proposed
30	\$0.00	\$0.50		
60	\$0.50	\$1.00	\$0.50	\$1.00
90	\$1.30	\$1.50	\$1.30	\$1.50
60 + 60	\$2.50	\$4.00	\$2.50	\$4.00
60 + 90	\$3.30	\$4.50	\$3.30	\$4.50
90 + 90	\$4.30	\$6.00	\$4.30	\$6.00
90 + 90 + 60			\$6.30	\$9.00
90 + 90 + 90			\$7.30	\$10.50

*Additional garbage carts = \$1.50 per 30 gallons/week*

**PRIVATE HAULER QUOTES**

Cart Size(s)	Private #1	Private #2	Private #3
	Per Week	Per Week	Per Week
90	\$10.38	\$9.54	NA
2 Yard (400 gal)	\$14.77	\$21.46	\$21.92

# 2019 Sanitation Budget Fee Discussion

## Why are we considering a rate change for our carts?

- ❖ Property tax contribution of \$2,044,968 is exactly the same as it has been since 2015 and significantly less than it used to be (\$2.8 mil in 2010, \$2.6 mil in 2009, etc.)
- ❖ Without a fee increase or increase from property taxes into the Sanitation Fund, the working capital reserve will drop below 25% in 2019.
- ❖ Our diversion rate is never going to decrease unless we get behavior to change (charging different rates for the different size carts is a form of “pay-as-you-throw”)
- ❖ Landfill life at Outagamie County is limited so we need to do everything we can to extend the life so it is not a transfer station for as long as possible (rates will take a huge jump when this change occurs).
- ❖ We have 12,200 carts that are over 25 years old (warranty is 10 years). With carts costing \$50 each, we know that we are going to have to spend \$600,000 over the next few years for cart replacement.

## What are we proposing?

- ❖ See Sanitation Service Fees

## What are neighboring community's rates?

- ❖ See Sanitation Service & Fee Comparison

## SANITATION SERVICE & FEE COMPARISON

Community	Garbage Carts Allowed	Service Fees	Additional Cart Fees	Free Bulk Item Collection	Extra Bags Collected
Kimberly	2	\$10/year	60 Gal = \$2.12/week	12 times per year	No
Grand Chute	2	60 or 90 Gal = \$1.46/week	60 or 90 Gal = \$1.46/week	0 times per year	No
Oshkosh	2	Included in property tax levy	\$110 cart purchase plus \$3.46/week	0 times per year	Weekly with \$10 sticker
Green Bay	1; 2 if prove hardship	Included in property tax levy	\$60 cart purchase	2 times per year (2 CY or less)	4 times per year (4 bags max)
Little Chute	1	Included in property tax levy 30 Gallon = \$1.49/week 60 Gallon = \$1.88/week 90 Gallon = \$2.27/week	N/A	12 times per year	2 times per year
Menasha	1	90 Gallon = \$1.00/week	N/A	5 items/stickers per year	Weekly with \$1 sticker
Appleton (proposed)	2	30 Gallon = \$0.50/week 60 Gallon = \$1.00/week 90 Gallon = \$1.50/week	\$100 cart purchase and \$1.50/week per 30 gallons	26 times per year	Weekly with \$4 sticker
Kaukauna	3	Included in property tax levy	Cart purchase only	12 times per year	12 times per year
Neenah	N/A - Currently manual collection	N/A - Currently manual collection	N/A - Currently manual collection	N/A - Currently manual collection	N/A - Currently manual collection

**City of Appleton 5 Year Plan**

**SANITATION FUND**

**SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE (Deficit)**

	2018 Budget	2019 Budget	2020 Budget	2021 Budget	2022 Budget	2023 Budget
<b>Revenues</b>						
Property Taxes	\$ 2,044,968	\$2,044,968	\$2,044,968	\$2,044,968	\$2,044,968	\$ 2,044,968
Interest Income	20,000	20,000	20,000	20,000	20,000	20,000
Charges for Services	1,115,480	1,119,779	1,126,662	1,133,663	1,140,784	1,148,029
Sale of City Property	1,000	1,000	1,000	1,000	1,000	1,000
Other	9,080	9,088	9,097	9,105	9,114	9,122
<b>Total Revenues</b>	<b>3,190,528</b>	<b>3,194,835</b>	<b>3,201,727</b>	<b>3,208,736</b>	<b>3,215,866</b>	<b>3,223,120</b>
<b>Expenses</b>						
Program Costs	3,456,658	3,587,938	3,715,328	3,847,528	3,984,733	4,127,145
<b>Other Financing Sources (Uses)</b>						
Transfer Out - Capital Projects	-	-	-	-	-	-
Net Change in Equity	(266,130)	(393,103)	(513,601)	(638,793)	(768,868)	(904,025)
Fund Balance - Beginning	1,454,366	1,188,236	795,133	795,133	156,341	(612,527)
Fund Balance - Ending	<u>\$ 1,188,236</u>	<u>\$ 795,133</u>	<u>\$ 281,532</u>	<u>\$ 156,341</u>	<u>\$ (612,527)</u>	<u>\$ (1,516,552)</u>
Working Capital Reserve		21.4%	7.3%	3.9%	-14.8%	-35.7%

*Current*

## City of Appleton 5 Year Plan

### SANITATION FUND

#### SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE (Deficit)

	2018 Budget	2019 Budget	2020 Budget	2021 Budget	2022 Budget	2023 Budget
<b>Revenues</b>						
Property Taxes	\$ 2,044,968	\$2,044,968	\$2,044,968	\$2,044,968	\$2,044,968	\$ 2,044,968
Interest Income	20,000	20,000	20,000	20,000	20,000	20,000
Charges for Services	1,115,480	1,775,114	1,783,963	1,792,936	1,802,035	1,811,264
Sale of City Property	1,000	1,000	1,000	1,000	1,000	1,000
Other	9,080	9,088	9,097	9,105	9,114	9,122
Total Revenues	<u>3,190,528</u>	<u>3,850,170</u>	<u>3,859,028</u>	<u>3,868,009</u>	<u>3,877,116</u>	<u>3,886,354</u>
<b>Expenses</b>						
Program Costs	<u>3,456,658</u>	<u>3,587,938</u>	<u>3,715,328</u>	<u>3,847,528</u>	<u>3,984,733</u>	<u>4,127,145</u>
<b>Other Financing Sources (Uses)</b>						
Transfer Out - Capital Projects	-	-	-	-	-	-
Net Change in Equity	(266,130)	262,232	143,700	20,480	(107,617)	(240,791)
Fund Balance - Beginning	<u>1,454,366</u>	<u>1,188,236</u>	<u>1,450,468</u>	<u>1,450,468</u>	<u>1,470,949</u>	<u>1,363,332</u>
Fund Balance - Ending	<u>\$ 1,188,236</u>	<u>\$1,450,468</u>	<u>\$1,594,168</u>	<u>\$1,470,949</u>	<u>\$1,363,332</u>	<u>\$ 1,122,541</u>
Working Capital Reserve		39.0%	41.4%	36.9%	33.0%	26.4%

w/ Proposal

**City of Appleton 5 Year Plan**  
**SANITATION FUND**  
**SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE (Deficit)**

	2018 Budget	2019 Budget	2020 Budget	2021 Budget	2022 Budget	2023 Budget
<b>Revenues</b>						
Property Taxes	\$ 2,044,968	\$2,044,968	\$2,044,968	\$2,044,968	\$2,044,968	\$ 2,044,968
Interest Income	20,000	20,000	20,000	20,000	20,000	20,000
Charges for Services	1,115,480	1,678,342	1,686,901	1,695,582	1,704,389	1,713,325
Sale of City Property	1,000	1,000	1,000	1,000	1,000	1,000
Other	9,080	9,088	9,097	9,105	9,114	9,122
<b>Total Revenues</b>	<b>3,190,528</b>	<b>3,753,398</b>	<b>3,761,966</b>	<b>3,770,655</b>	<b>3,779,471</b>	<b>3,788,416</b>
<b>Expenses</b>						
Program Costs	3,456,658	3,587,938	3,715,328	3,847,528	3,984,733	4,127,145
<b>Other Financing Sources (Uses)</b>						
Transfer Out - Capital Projects	-	-	-	-	-	-
Net Change in Equity	(266,130)	165,460	46,638	(76,873)	(205,263)	(338,729)
Fund Balance - Beginning	1,454,366	1,188,236	1,353,696	1,353,696	1,276,823	1,071,561
<b>Fund Balance - Ending</b>	<b>\$ 1,188,236</b>	<b>\$1,353,696</b>	<b>\$1,400,334</b>	<b>\$1,276,823</b>	<b>\$1,071,561</b>	<b>\$ 732,831</b>
Working Capital Reserve		36.4%	36.4%	32.0%	26.0%	17.2%

W/ Proposal  
Free 35gal