

Reid Golf Course Budget October 31st Expense Report

| Description | Budget | End of October Expenses | Available |
|---------------------------------|-----------------------|--------------------------------|------------------|
| Regular Salaries | \$223,362 | -\$178,155.00 | \$45,207 |
| Overtime | \$624 | -\$370.00 | \$254 |
| Part-Time | \$178,550 | -\$161,620.00 | \$16,930 |
| Fringes | \$93,775 | -\$82,741.00 | \$11,034 |
| Training/Conferences | \$3,375.00 | -\$2,882.00 | \$493 |
| Office Supplies | \$500.00 | -\$141.00 | \$359 |
| Memberships & Licenses | \$2,170.00 | -\$1,982.00 | \$188 |
| Building Maint./Janitorial | \$1,500.00 | -\$1,862.00 | (\$362) |
| Food & Provisions | \$50.00 | \$0.00 | \$50 |
| Landscape Supplies | \$41,800.00 | -\$36,088.00 | \$5,712 |
| Concession/Merchandise Supplies | \$65,600.00 | -\$83,189.00 | (\$17,589) |
| Other Misc. Supplies | \$3,500.00 | -\$100.00 | \$3,400 |
| City Copy Charges | \$0.00 | \$0.00 | \$0 |
| Outside Printing | \$4,000.00 | -\$925.00 | \$3,075 |
| Uniforms | \$500.00 | -\$300.00 | \$200 |
| Gas Purchases | \$20,770.00 | -\$18,327.00 | \$2,443 |
| Miscellaneous Equipment | \$6,700.00 | -\$5,642.00 | \$1,058 |
| Accounting/Audit Fees | \$2,160.00 | -\$1,237.00 | \$923 |
| Bank Service Fees | \$24,000.00 | -\$23,731.00 | \$269 |
| Consulting Services | \$15,500.00 | -\$12,000.00 | \$3,500 |
| Solid Waste/Recycling Pickup | \$2,534.00 | -\$2,421.00 | \$113 |
| Contractor Fees | \$1,500.00 | -\$2,266.00 | (\$766) |
| Advertising | \$5,000.00 | -\$4,440.00 | \$560 |
| Electric | \$24,562.00 | -\$21,792.00 | \$2,770 |
| Gas | \$6,446.00 | -\$3,466.00 | \$2,980 |
| Water | \$1,800.00 | -\$1,247.00 | \$553 |
| Sewer | \$555.00 | -\$388.00 | \$167 |
| Stormwater | \$13,160.00 | -\$9,774.00 | \$3,386 |
| Telephone | \$3,000.00 | -\$630.00 | \$2,370 |
| Cellular Phones | \$1,000.00 | -\$656.00 | \$344 |
| Cable Services | \$2,500.00 | -\$1,712.00 | \$788 |
| Equip Repairs & Maint | \$6,500.00 | -\$31,649.00 | (\$25,149) |
| Facilities Charges | \$44,215.00 | -\$28,750.00 | \$15,465 |
| Software Support | \$1,944.00 | -\$2,300.00 | (\$356) |
| CEA Operations/Maint. | \$35,445.00 | -\$51,908.00 | (\$16,463) |
| CEA Depreciation/Replace. | \$85,109.00 | -\$55,153.00 | \$29,956 |
| Grounds Repair & Maintenance | \$10,000.00 | \$0.00 | \$10,000 |
| Insurance | \$7,550.00 | -\$6,290.00 | \$1,260 |
| Equipment Rent | \$33,500.00 | -\$30,480.00 | \$3,020 |
| Depreciation Expense | \$61,000.00 | -\$53,150.00 | \$7,850 |
| Interest Payments | \$1,725.00 | -\$1,440.00 | \$285 |
| Other Capital Outlay | \$30,000.00 | \$0.00 | \$30,000 |
| Transfer Out - General Fund | \$26,850.00 | -\$22,380.00 | \$4,470 |
| Expense Total | \$1,094,331.00 | -\$943,584.00 | \$150,747 |

City of Appleton - Reid Golf Course
Revenues - October 31, 2024

| | 2023 | | 2024 | |
|--|----------------------------------|---------------------------|----------------------------------|---------------------------|
| <u>Green Fees</u> | <u>2023 Y-T-D Rounds</u> | <u>Total Revenue</u> | <u>2024 Y-T-D Rounds</u> | <u>Total Revenue</u> |
| Weekday-18 Holes | 4,777 | \$96,795.77 | 4,304 | \$97,828.44 |
| Weekday-9 Holes | 14,307 | \$207,064.41 | 16,599 | \$245,147.31 |
| Weekend - 18-Holes | 3,511 | \$94,587.78 | 4,038 | \$107,697.05 |
| Weekend - 9 Holes | 3,611 | \$59,409.79 | 3,974 | \$65,492.98 |
| Twilight Golf | 3,322 | \$39,604.96 | 3,290 | \$43,566.82 |
| Passholder Rounds | 11,195 | | 12,754 | |
| Team Rounds | 1,032 | | 1,266 | |
| Sub-Totals | 41,755 | \$497,462.71 | 46,225 | \$559,732.60 |
| <u>Pass/Coupon/Discount Card Sales</u> | <u>2023 Y-T-D Sales</u> | <u>Total Revenues</u> | <u>2024 Y-T-D Sales</u> | <u>Total Revenues</u> |
| Pass Sales | 226 | \$100,244.94 | 217 | \$109,458.67 |
| Corporate Pass Sales | 13 | \$34,123.20 | 13 | \$36,966.84 |
| Discount Cards | | \$6,606.00 | | \$6,838.65 |
| <u>Cart Revenue</u> | <u>2023 Y-T-D Cart Sales</u> | <u>Total Revenues</u> | <u>2024 Y-T-D Cart Sales</u> | <u>Total Revenues</u> |
| Cart Fee | 24,502 | \$249,070.77 | 27,307 | \$243,863.05 |
| Annual Cart Passes | 66 | \$16,001.01 | 56 | \$14,305.43 |
| <u>Practice Range</u> | <u>2023 Y-T-D Sales</u> | <u>Total Revenues</u> | <u>2024 Y-T-D Sales</u> | <u>Total Revenues</u> |
| Driving Range | 5,389 | \$39,514.73 | | \$33,209.54 |
| Annual Range Pass | 23 | \$6,383.86 | 12 | \$3,779.54 |
| <u>Golf Shop Merchandise</u> | <u>2023 Y-T-D Sales</u> | <u>Total Revenues</u> | <u>2024 Y-T-D Sales</u> | <u>Total Revenues</u> |
| Balls/Assessories/Apparel/Misc. | | \$34,309.78 | | \$37,698.74 |
| Gift Cards | | \$14,888.65 | | \$14,575.06 |
| Lessons** | | \$9,275.00 | | \$7,290.00 |
| Other Rentals*** | | \$5,112.08 | | \$6,036.36 |
| <u>Food and Beverage</u> | <u>2023 Y-T-D Sales</u> | <u>Total Revenues</u> | <u>2024 Y-T-D Sales</u> | <u>Total Revenues</u> |
| Food | | \$20,538.07 | | \$18,605.12 |
| Beverage | | \$28,687.64 | | \$30,238.01 |
| Alcohol Sales | | \$95,062.80 | | \$95,745.24 |
| Catering/Banquet | | \$2,165.26 | | \$1,383.47 |
| Total Revenue (All Categories) | | \$1,159,446.50 | | \$1,219,726.32 |

**Lessons include private, group and juniors

***Other rentals include additional revenue club rentals, pull carts & locker rentals.