

**City of Appleton - Reid Golf Course**  
**2020 Revenues - June 30, 2020**

	2019		2020	
<b>Green Fees</b>	<b>2019 Y-T-D Rounds</b>	<b>Total Revenue</b>	<b>2020 Y-T-D Rounds</b>	<b>Total Revenue</b>
Weekday-18 Holes	687	\$12,892.62	1,245	\$24,181.32
Weekday-9 Holes	4,437	\$64,444.38	3,976	\$58,922.52
Weekend - 18-Holes	522	\$14,038.73	767	\$21,520.79
Weekend - 9 Holes	988	\$15,835.04	1,224	\$20,800.44
Twilight Golf	1,193	\$12,453.56	1,289	\$14,362.95
Passholder Rounds	2,660		3,364	
Promo Rounds				
Coupon Rounds	98		94	
Misc. Promotional Rounds*	1,002	\$12,408.81	987	\$9,149.48
Team Rounds	516			
<b>Sub-Totals</b>	<b>12,103</b>	<b>\$132,073.14</b>	<b>12,946</b>	<b>\$148,937.50</b>
	<b>2019 Y-T-D Sales</b>	<b>Total Revenues</b>	<b>2020 Y-T-D Sales</b>	<b>Total Revenues</b>
<b><u>Pass/Coupon/Discount Card Sales</u></b>				
Pass Sales	104	\$54,425.22	99	\$52,420.63
Corporate Pass Sales	6	\$15,000.00	9	\$22,393.35
Coupon Sales	44	\$4,170.24	37	\$3,146.31
Discount Cards	167	\$5,010.00	106	\$3,179.86
	<b>2019 Y-T-D Cart Sales</b>	<b>Total Revenues</b>	<b>2020 Y-T-D Cart Sales</b>	<b>Total Revenues</b>
<b><u>Cart Revenue</u></b>				
Cart Fee	3,328	\$34,052.56	4,164	\$45,888.48
Annual Cart Passes	23	\$11,805.00	20	\$10,703.79
	<b>2019 Y-T-D Sales</b>	<b>Total Revenues</b>	<b>2020 Y-T-D Sales</b>	<b>Total Revenues</b>
<b><u>Practice Range</u></b>				
Driving Range	1,929	\$13,443.11	1,178	\$8,698.08
Annual Range Pass	12	\$3,774.96	8	\$2,246.44



**Reid Golf Course Budget June 30th Expense Report**

<b>Description</b>	<b>Budget</b>	<b>End of June Expenses</b>	<b>Available</b>
Regular Salaries	\$177,660	(\$86,105)	\$91,555
Overtime	\$563	(\$164)	\$399
Part-Time	\$123,351	(\$34,992)	\$88,359
Fringes	\$83,382	(\$34,899)	\$48,483
Training and Conferences	\$2,250	(\$1,564)	\$686
Office Supplies	\$500	\$0	\$500
Memberships & Licenses	\$1,760	(\$1,295)	\$465
Food & Provisions	\$50	\$0	\$50
Printing & Reproduction	\$2,000	(\$1,056)	\$944
Clothing/Uniforms	\$500	\$0	\$500
Accounting/Audit	\$2,250	\$0	\$2,250
Bank Services	\$13,000	(\$3,060)	\$9,940
Consulting Services	\$1,000	\$0	\$1,000
Advertising	\$10,000	(\$2,529)	\$7,471
Insurance	\$6,200	(\$3,102)	\$3,098
Rent	\$35,975	(\$11,321)	\$24,654
Depreciation Expense	\$61,000	(\$30,684)	\$30,316
Facilities Charges	\$30,930	(\$18,500)	\$12,430
CEA Equipment Rental	\$108,572	(\$49,855)	\$58,717
Software Support	\$1,860	\$0	\$1,860
Interest Payments	\$10,432	(\$5,214)	\$5,218
General Fund	\$17,900	(\$8,950)	\$8,950
Transfer Out-Capital	\$3,850	\$0	\$3,850
Land Improvement	\$161,517	\$0	\$161,517
Bldg Maintenance/Janitorial	\$1,500	(\$625)	\$875
Landscape Supplies	\$36,900	(\$26,575)	\$10,325
Concession Supplies	\$60,400	(\$26,655)	\$33,745
Miscellaneous Supplies	\$2,000	(\$176)	\$1,824
Gas Purchases	\$13,500	(\$3,940)	\$9,560
Miscellaneous Equipment	\$5,000	(\$3,303)	\$1,697
Collection Services	\$1,100	(\$630)	\$470
Contractor Fees	\$1,000	(\$280)	\$720
Equipment Repair & Maintenance	\$5,500	(\$2,561)	\$2,939
Other Interfund Charges	\$2,000	(\$765)	\$1,235
Electric	\$21,525	(\$5,361)	\$16,164
Gas	\$4,300	(\$2,777)	\$1,523
Water	\$2,100	(\$252)	\$1,848
Waste Disposal/Collection	\$2,100	(\$64)	\$2,036
Stormwater	\$13,160	(\$3,331)	\$9,829
Telephone	\$3,900	(\$1,907)	\$1,993
Cellular Telephone	\$1,000	(\$203)	\$797
Other Utilities (DirecTV)	\$2,150	(\$552)	\$1,598
	<b>\$1,035,637</b>	<b>(\$373,247)</b>	<b>\$662,390</b>