

**City of Appleton - Reid Golf Course**  
**Revenues - June 30, 2022**

	2021		2022	
<u>Green Fees</u>	<u>2021 Y-T-D Rounds</u>	<u>Total Revenue</u>	<u>2022 Y-T-D Rounds</u>	<u>Total Revenue</u>
Weekday-18 Holes	1,898	\$32,538.74	1,538	\$26,794.69
Weekday-9 Holes	5,890	\$88,976.86	5,532	\$83,592.95
Weekend - 18-Holes	1,034	\$28,180.14	1,204	\$28,106.86
Weekend - 9 Holes	1,662	\$27,845.98	1,131	\$18,555.96
Twilight Golf	1,356	\$15,364.57	1,119	\$12,296.89
Passholder Rounds	4,516		4,321	
Team Rounds	692		745	
<b>Sub-Totals</b>	<b>17,048</b>	<b>\$192,906.29</b>	<b>15,590</b>	<b>\$169,347.35</b>
<u>Pass/Coupon/Discount Card Sales</u>	<u>2021 Y-T-D Sales</u>	<u>Total Revenues</u>	<u>2022 Y-T-D Sales</u>	<u>Total Revenues</u>
Pass Sales	144	\$69,862.40	175	\$68,675.43
Corporate Pass Sales	10	\$24,881.50	11	\$31,279.60
Discount Cards	115	\$3,450.00	156	\$4,588.00
<u>Cart Revenue</u>	<u>2021 Y-T-D Cart Sales</u>	<u>Total Revenues</u>	<u>2022 Y-T-D Cart Sales</u>	<u>Total Revenues</u>
Cart Fee	6,124	\$65,194.08	8,674	\$71,481.25
Annual Cart Passes	20	\$10,317.54	23	\$11,720.19
<u>Practice Range</u>	<u>2021 Y-T-D Sales</u>	<u>Total Revenues</u>	<u>2022 Y-T-D Sales</u>	<u>Total Revenues</u>
Driving Range	2,300	\$14,904.69	4,080	\$11,348.61
Annual Range Pass	9	\$2,516.58	15	\$3,895.72
<u>Golf Shop Merchandise</u>	<u>2021 Y-T-D Sales</u>	<u>Total Revenues</u>	<u>2022 Y-T-D Sales</u>	<u>Total Revenues</u>
Balls/Assessoris/Apparel/Misc.	1,455	\$14,195.60	1,362	\$14,768.53
Gift Cards	155	\$8,498.92	141	\$10,047.99
Lessons*	156	\$7,245.00	152	\$7,055.00
Other Rentals**	334	\$2,113.77	323	\$2,060.39
<u>Food and Beverage</u>	<u>2021 Y-T-D Sales</u>	<u>Total Revenues</u>	<u>2022 Y-T-D Sales</u>	<u>Total Revenues</u>
Food	2,712	\$6,507.77	2,751	\$7,218.18
Beverage	4,458	\$10,180.61	4,019	\$9,563.81
Catering/Banquet	72	\$525.62	35	\$521.29
Alcohol Sales	9,113	\$37,644.93	7,733	\$35,514.39
<b>Raincheck Redeemed</b>		<b>-\$1,367.83</b>		<b>-\$262.92</b>
<b>Total Revenue (All Categories)</b>		<b>\$469,577.47</b>		<b>\$458,822.81</b>

\*Lessons include private, group and juniors

\*\*Other rentals include additional revenue club rentals, pull carts & locker rentals.

**Reid Golf Course Budget June 30th Expense Report**

Description	Budget	End of June Expenses	Available
Regular Salaries	\$189,517	-\$94,727.00	\$94,790
Overtime	\$567	-\$192.21	\$375
Part-Time	\$125,316	-\$45,882.54	\$79,433
Fringes	\$85,369	-\$35,443.00	\$49,926
Training/Conferences	\$750.00	-\$426.00	\$324
Office Supplies	\$500.00	-\$198.00	\$302
Memberships & Licenses	\$1,760.00	\$1,466.00	\$3,226
Building Maint./Janitorial	\$1,500.00	-\$319.00	\$1,181
Food & Provisions	\$50.00	\$0.00	\$50
Landscape Supplies	\$36,900.00	-\$29,547.00	\$7,353
Shop Supplies	\$0.00	\$0.00	\$0
Tools & Instruments	\$0.00	\$0.00	\$0
Concession/Merchandise Supplies	\$60,400.00	-\$37,622.00	\$22,778
Other Misc. Supplies	\$2,000.00	-\$2,774.00	(\$774)
City Copy Charges	\$0.00	\$0.00	\$0
Outside Printing	\$4,000.00	-\$693.00	\$3,307
Uniforms	\$500.00	\$0.00	\$500
Gas Purchases	\$14,000.00	-\$11,091.00	\$2,909
Miscellaneous Equipment	\$43,000.00	-\$3,607.00	\$39,393
Accounting/Audit Fees	\$2,160.00	\$0.00	\$2,160
Bank Service Fees	\$13,000.00	-\$6,209.00	\$6,791
Consulting Services	\$500.00	\$0.00	\$500
Solid Waste/Recycling Pickup	\$2,405.00	-\$1,321.00	\$1,084
Contractor Fees	\$1,000.00	\$0.00	\$1,000
Advertising	\$7,500.00	-\$3,016.00	\$4,484
Electric	\$22,063.00	-\$8,233.00	\$13,830
Gas	\$4,300.00	-\$4,212.00	\$88
Water	\$2,100.00	-\$527.00	\$1,573
Sewer	\$650.00	-\$176.00	\$474
Stormwater	\$13,160.00	-\$6,588.00	\$6,572
Telephone	\$3,900.00	-\$304.00	\$3,596
Cellular Phones	\$1,000.00	-\$416.00	\$584
Cable Services	\$2,150.00	-\$752.00	\$1,398
Equip Repairs & Maint	\$5,000.00	-\$2,615.00	\$2,385
Facilities Charges	\$33,357.00	-\$32,270.00	\$1,087
Software Support	\$1,860.00	-\$190.00	\$1,670
CEA Operations/Maint.	\$48,146.00	-\$11,979.00	\$36,167
CEA Depreciation/Replace.	\$73,037.00	-\$30,443.00	\$42,594
Laundry Services	\$0.00	\$0.00	\$0
Grounds Repair & Maintenance	\$2,000.00	-\$11,214.00	(\$9,214)
Insurance	\$6,213.00	-\$3,108.00	\$3,105
Equipment Rent	\$33,500.00	-\$8,939.00	\$24,561
Other Contracts/Obligation	\$0.00	\$0.00	\$0
Depreciation Expense	\$61,000.00	-\$32,724.00	\$28,276
Interest Payments	\$6,300.00	-\$3,150.00	\$3,150
Land Improvements	\$0.00	\$0.00	\$0
Storm Sewers	\$0.00	\$0.00	\$0
Other Capital Outlay	\$0.00	\$0.00	\$0
Transfer Out - General Fund	\$17,900.00	-\$8,950.00	\$8,950
Transfer Out - Capital Project	\$0.00	\$0.00	\$0
<b>Expense Total</b>	<b>\$930,150.00</b>	<b>(\$438,392)</b>	<b>\$491,758</b>