

MEMORANDUM

"...meeting community needs...enhancing quality of life."

TO: Appleton Redevelopment Authority

FROM: Matt Rehbein, Economic Development Specialist

DATE: March 9, 2022

RE: Appleton Redevelopment Authority (ARA) Business Enhancement Grant

Update

The Appleton Redevelopment Authority (ARA) allocated \$80,000 toward Business Enhancement Grants to support façade improvements City-wide on July 15, 2020, and an additional \$50,000 was allocated by Council in October 2020. These grants were modeled on the successful Business Enhancement Grant program available since 2018 in Tax Incremental Financing Districts #11 and #12.

Staff created the program guidelines, application and launched the program on August 25, 2020.

There are currently five (5) approved grants with \$25,485.17 in grant funds allocated and thirteen (13) completed projects totaling \$62,611.37. This grant funding has leveraged \$156,627.42 in owner investment for a total investment of \$244,985.49 in property improvements (details below).

Business	<u>Address</u>	Estimated Total Project	Estimated ARA Grant Commitment	Owner Investment
Fitzgerald Law Firm	300 N. Appleton St.	\$14,175.00	\$7,000.00	\$7,175.00
Grishaber Service	1404 E. South River St.	\$19,600.00	\$7,000.00	\$12,600.00
Medley Taverns, LLC	211 S. Walnut St.	\$3,785.00	\$1,892.50	\$1,892.50
Onstage Audio, LLC	1430 N. Ballard Rd.	\$49,492.00	\$7,000.00	\$42,492.00
Fox Cities Chamber	125 N. Superior St.	\$5,185.33	\$2,592.67	\$2,592.66
Paid/Closed:				
Red Ox Seafood and Steakhouse	2318 S. Oneida St.	\$10,226.86	\$5,113.43	\$5,113.43
Chain Reaction Cyclery	818 N. Superior St.	\$4,900.00	\$2,450.00	\$2,450.00
Grumpys Pub	1501 N. Richmond St.	\$8,267.14	\$3,727.20	\$4,539.94
Marks East Side	1405 E. Wisconsin Ave.	\$12,495.50	\$6,247.75	\$6,247.75
Outer Edge Stage	303 N. Oneida St.	\$2,484.38	\$1,242.19	\$1,242.19
920 Home Pro, LLC	625 W. Lawrence	\$8,850.00	\$4,425.00	\$4,425.00
Randercom Properties, LLC	311 W. Packard St	\$21,515.00	\$7,000.00	\$14,515.00
Valley Packaging Industries, Inc.	110 N. Kensington Dr.	\$16,127.15	\$7,000.00	\$9,127.15
Daily Care, LLC	323 N. Morrison St.	\$13,235.83	\$6,487.15	\$6,487.15
Simple Simon	218 E. Wisonsin Ave.	\$7,030.00	\$3,515.00	\$3,515.00
Fitzgerald Law Firm	304 N. Appleton St.	\$14,316.00	\$5,193.00	\$9,123.00
Little Diner Xpress	1939 N. Richmond St.	\$6,421.30	\$3,210.65	\$3,210.65
Professional Associates, Inc.	2718 N. Meade St.	\$26,879.00	\$7,000.00	\$19,879.00
	Subtotal of ARA Funds Committed/Spent:		\$88,096.54	\$156,627.42
	Balance of ARA Grant Funds:		\$41,903.46	

Staff continues to receive inquiries and interest in the program. Marketing of the program is made via direct contact with businesses, word of mouth, referrals from contractors, real estate brokers, lenders and others.